Seat No.	,		
	No.	of Questions : 5] [Total No. of Printed Pag	es : 2
		[4283]-101	
]	B. Sc	c. (Hospitality Studies) (Semester - I) Examination - 202	12
		BASIC FOOD PRODUCTION	
		(New 2008 Pattern)	
Time	: 2	Hours] [Max. Mark	s : 40
Instru	uction	ns:	
		(1) Attempt any four questions.	
		(2) All questions carry equal marks.	
Q.1)	(1)	lain the following terms: (Any Ten) Grinding	[10]
	(1)	Grinding	
	(2)	Folding	
	(3)	Beating	
	(4)	Concass	
	(5)	Peeling	
	(6)	Saffron	
	(7)	Garam Masala	
	(8)	Mashing	
	(9)	Pressing	
	(10)	Halwa	
	(11)	Creaming	
	(12)	Bronoise	

Q. 2)	(A)	Write down aims and objective of Cooking.	[02]
	(B)	List any ten small equipments used in your Training Kitchen.	[04]
	(C)	Explain the duties and responsibilities of Executive Chef.	[04]
Q.3)	(A)	Draw and explain the structure of Egg in detail.	[04]
	(B)	List and explain the types of Wheat Flour used in Kitchen.	[04]
	(C)	Give the advantages of Electricity used as Fuel in Kitchen.	[02]
Q.4)	(A)	Classify Vegetables giving at least two examples of each.	[04]
	(B)	Explain in brief the types of Animal Fats available in Market.	[04]
	(C)	List the different type of Natural Sugar available.	[02]
Q.5)	(A)	Give four different types of Herbs and four types of spices used in Indian Food.	[04]
	(B)	Explain in brief various types of Milk and Milk Products available in local market.	[04]
	(C)	Explain various Colouring Pigments found in Vegetables.	[02]

Seat No.			
	No.	of Questions : 6] [Total No. of Printed Pages :	3
		[4283]-102	
В	. Sc	e. (Hospitality Studies) (Semester - I) Examination - 2012	
		FOOD AND BEVERAGE SERVICE	
		(New 2008 Pattern)	
		Hours] [Max. Marks: 4	0
Instruc	ction		
		(1) Answer any four questions.	
		(2) All questions carry equal marks.	
		(3) Draw neat diagrams wherever necessary.	
Q.1) E	Expla	ain the following terms: (Any Ten) [10	0]
(1)	Kiosks	
(2)	Brunch	
(3)	Bistvo	
(4	4)	Gueridon	
(.	5)	Hot Plate	
(6)	Aboyeur	
(7)	K.O.T.	
(8)	Dummy Waiter	
(9)	B.O.T.	
(10)	Still Room	
(11)	Coffee Shop	
(12)	HiTea	

Q.2) (A)	Explain use of following equipments: (Any Four)	[04]
	(a) Side Board	
	(b) Cheese Knife	
	(c) Lobster Pick	
	(d) Fish Knife	
	(e) Corn-on-the Cob Holders	
	(f) Egg Cup	
(B)	Enlist necessary attributes required for F and B Personnel.	[04]
(C)	List Methods of Dishwashing.	[02]
Q.3) (A)	Write short notes: (Any Two)	[06]
	(a) Mis-en-place and Mis-en-scene	
	(b) Single Point Service	
	(c) English Breakfast	
(B)	Explain Interdepartmental Relationship between F and B and :	[04]
	(a) House-keeping	
	(b) Food Production	
Q.4) (A)	Differentiate between Ala Carte and Table D'hote.	[04]
(B)	Write short notes: (Any Three)	[06]
	(a) Buffet	
	(b) Gueridon Service	
	(c) American Service	
	(d) Room Service	

[4283]-102 2 Contd.

Q.5)	(A)	Write two classic examples for following courses: (Any Four)	[08]
		a) Relevé	
		b) Hors-d'oeuvres	
		c) Farineux	
		d) Entrée	
		e) Fromage	
		f) Entremets	
	(B)	Draw organisation structure of Food and Beverage Department.	[02]
Q.6)	(A)	What points to be considered while Planning a 'Menu'?	[05]
	(B)	Write short note on 'Supper'.	[02]
	(C)	Give examples of Commercial and Non-commercial Catering Establishment.	[03]

Seat No.				
<u> </u>	of Questions : 6]	lTo	tal No. of Printe	ed Pages : 3
10001	01 Quo 0120120 V 0]	[4283]-103	····	
B. Sc.	(Hospitality Stud		- I) Examination	n - 2012
	BASIC	C ROOMS DIV	ISION	
	(N	lew 2008 Patte	rn)	
Time : 2	Hours]		[Max.	Marks: 40
Instructions	s :			
	(1) Attempt any	y two from each	section.	
	(2) All question	is carry equal n	narks.	
	(3) Draw neat	diagrams / cha	rts wherever nece	essary.
		SECTION - I		
Q.1) Expla	in the following ter	ms : (Any Ten)		[10]
(1)	Maid's Cart			
(2)	DND			
(3)	Job Description			
(4)	Twin Room			
(5)	Cabana			
(6)	Vacuum Cleaner			
(7)	V			
(8)	Dutch Wife			
(9)	Sani Bin			

(10) Front Areas

(11) Lost and Found Section

[4283	3]-103	2 Co	ontd.
	(11)	Mail and Message Rack	
	(10)	Master Key	
	(9)	Paging	
	(8)	Resort	
	(7)	Skipper	
	(6)	Crib Rate	
	(5)	FIT	
	(4)	Pent House	
	(3)	Departure	
	(2)	MAP	
	(1)	Blacklist	
Q.4)	Expla	in the following terms: (Any Ten)	[10]
		SECTION - II	
		(c) Job Specification	
		(b) Functions of House-keeping	
		(a) Cleaning Agents Selection Criteria	
	(B)	Write short notes: (Any Two)	[05]
Q.3)	(A)	Explain the responsibilities of Public Area Supervisor and GRA in Hotel.	[05]
		(e) Laundry Bag	
		(d) DND Card	
		(c) Bible	
		(b) Soap	
	(D)	(a) Match Box	լսոյ
	(B)	(b) Maintenance Where are the following supplies placed in guest room?	[05]
		(a) Front Office (b) Mointanana	
(-)	()	departments:	[05]
$\mathbf{Q.2}$	(A)	Explain Co-ordination of House-keeping with the following	

Q.5)	(A)	Define Hotel. Draw a layout of Front Office Department.	[05]
	(B)	Explain the role and importance of Concierge in Front Desk.	[05]
Q.6)	(A)	Explain different types of Room Rates offered by Hotel.	[05]
	(B)	Draw the organisational chart of a Large Hotel for Front Office Department.	[05]

Seat		
No.		
Total No	of Questions: 5] [Total No. of Printed Page	es : 2
	[4283]-104	
B. S	c. (Hospitality Studies) (Semester - I) Examination - 201	2
	COMPUTER FUNDAMENTALS	
	(New 2008 Pattern)	
Time: 2	Hours] [Max. Marks	s : 40
Instructio	ns:	
	(1) Attempt any four questions.	
	(2) All questions carry equal marks.	
Q.1) (A)	What is mean by Network Topology? List and explain any for Network Topology in short. [1+	ur - 4=05]
(B)	Explain Auto Text and Auto Correct Option in MS-Word.	[03]
(C)	Define and explain Query in MS-Access.	[02]
Q.2) (A)	Write a short note on Wild Card Character in MS-DOS.	[03]
(B)	Define Table and Records in DBMS.	[02]
(C)	Explain the following terms: (Any Five)	[05]
	(1) Search Engine	
	(2) Blog	
	(3) Dial up	
	(4) Broad Band	
	(5) Upload	
	(6) Browsers	

(7) W.W.W.

Q.3)	(A)	Differentiate between Slide Transition and Slide Animation in MS-Power Point.	[04]
	(B)	Describe rules of giving a formula in MS-Excel with an example to support your answer.	[03]
	(C)	Explain the following terms: (Any Three)	[03]
		(1) Desk Top	
		(2) Wall Paper	
		(3) Icons	
		(4) File	
		(5) Folder	
Q.4)	(A)	Discuss disadvantages of E-commerce.	[02]
	(B)	Explain different types of Charts in MS-Excel.	[03]
	(C)	Give the importance of Primary Key in MS-Access.	[03]
	(D)	Give importance of Header and Footer in MS-Word.	[02]
Q.5)	Write	short notes: (Any Five)	[10]
	(a)	Importance of Internet in Hospitality Industry	
	(b)	Featurs of Computer System	
	(c)	Mail Merge	
	(d)	Hyper Link	
	(e)	LAN	
	(f)	Software	
	(g)	Features of DOS	

Seat No.

Total No. of Questions: 7]

[Total No. of Printed Pages: 3

[4283]-105

B. Sc. (Hospitality Studies) (Semester - I) Examination - 2012

CATERING SCIENCE - I

(New 2008 Pattern)

Time: 3 Hours

[Max. Marks: 70

Instructions:

- (1) Question No. 1 is compulsory.
- (2) Attempt any four from Q. Nos. 2 to 7.
- (3) Draw diagrams wherever necessary.

Q.1) Define the following: (Any Five)

[5x2=10]

- (a) Sanitation
- (b) Food Poisoning
- (c) Surface Tension
- (d) Relative Density
- (e) Flash Point
- (f) Formula used to convert the temperature from Centigrade to Farenheit.
- Q.2) (A) Explain Concept of HACCP.
 - (B) Explain any five factors that affect the Growth of Microorganisms.
 - (C) Give any two examples of Desirable Browning and any three examples of Undesirable Browning and the ways to prevent Undesirable Blowning. [5x3=15]

[4283]-105 1 P.T.O.

Q.3) Write notes: (Any Three)

[5x3=15]

- (a) Non-bacterial Metal Poisoning
- (b) Concept of Cross Contamination and any three ways to prevent it.
- (c) Any five Food Standards in India
- (d) Importance of Protective Clothing while working in Kitchen
- Q.4) (A) How would you ensure that proper personnel hygiene is maintained during Food Service ? (Give any five factors)
 - (B) Why is Storage of Food Essential? List the different types of Food Storage. Explain about 'Freezer Storage'.
 - (C) Explain Morphology of Yeast.

[5x3=15]

- **Q.5)** (A) What do you understand by the term 'Food Spoilage' ? Name two spoilage indicators of :
 - (a) Egg
 - (b) Milk
 - (c) Coriander Leaves
 - (d) Fish
 - (B) Explain 'Danger Zone'. Draw a neat labelled diagram to support your explanation of 'Danger Zone' related to Food.
 - (C) Name any five natural toxins present in food and name the food in which the toxin is present. [5x3=15]
- **Q.6)** (A) Define 'Food Additive'. Name any four food additives and state the name of the food in which the additive is used.
 - (B) Name the adulterant present in the following foods and a test to detect its presence:
 - (a) Milk
 - (b) Butter
 - (c) Tea
 - (d) Turmeric Powder
 - (e) Semolina
 - (C) What are the factors to be considered for 'Protective Display of Foods'? [5x3=15]

- Q.7) (A) Name any five Micro-organisms and state the role of each in Food Industry.
 - (B) Discuss 'PERFRINGENS' Food Poisoning with reference to :
 - (a) Name of the organism causing the above poisoning and symptoms.
 - (b) Any two foods involved.
 - (c) Preventive Measures
 - (C) Why is Pest Control essential in Kitchen? How would you control the entry of Cockroaches, Houseflies and Mosquitos in Kitchen? [5x3=15]

[4283]-105/3

Seat	
No.	

Total No. of Questions: 8]

[Total No. of Printed Pages : 2

[4283]-106

B. Sc. (Hospitality Studies) (Semester - I) Examination - 2012 COMMUNICATION FUNDAMENTALS

(New 2008 Pattern)

Time: 3 Hours]

[Max. Marks: 70

Instructions:

- (1) Q. Nos. 1 and 5 are compulsory.
- (2) Answer any two from the remaining three in each section.
- (3) Assume suitable data wherever necessary.

SECTION - I

- Q.1) (A) Write a Formal Report of any Catering Event you organised to the General Manager of your hotel. [10]
 - (B) What should you do to be a Good Listener? [05]
- Q.2) What Telephone Etiquettes must be followed in the Hospitality Industry? [10]
- Q.3) Write short notes: (Any Two)

[5x2=10]

- (a) Any three situations where Oral Communication is preferable to written and any two situations where written communication is preferable to Oral in Hospitality Industry.
- (b) Draft a notice to all employees of your organisation to assemble for the 'Send Off' party to the chef who got transferred to Delhi. Give all essentials to be put in the notice. Assuming suitable information.
- (c) 'Selective Attention' and 'Lack of Feed Back' are two of the Barriers in Communication. Explain these barriers using relevant examples of Hospitality Industry.

[4283]-106 1 P.T.O.

Q.4) You visited an exhibition recently where the latest kitchen equipment were displayed. Draft a letter of enquiry of any five equipments you require for your kitchen. [10]

SECTION - II

- Q.5) (A) Apply for the post of F and B Manager with your resumé to a five star hotel in Pune City. [10]
 - (B) Body Language is very important in Oral Communication. Give any one example to justify the above statement with reference to Hospitality Industry. [05]
- Q.6) Draft a letter of complaint to your regular supplier informing him that the quality of the fish supplied and the fruits supplied was not good.Ask the supplier to replace them.
- Q.7) With the help of a flow chart, explain the 'Communication Process'.

 Giving any one example of any situation in a restaurant.

 [10]
- Q.8) What factors must be considered for giving a good presentation. [10]

[4283]-106/2

Seat No.		
Total No.	of Questions: 5] [Total No. of Printed Pag	es : 2
	[4283]-201	
B. Sc	e. (Hospitality Studies) (Semester - II) Examination - 20	12
	FOOD PRODUCTION PRINCIPLES	
	(New 2008 Pattern)	
Time: 2	Hours] [Max. Marks	s : 40
Instruction	ns:	
	(1) Attempt any four questions.	
	(2) All questions carry equal marks.	
Q.1) (A)	Classify Sauces. Give 1 liter recipe for Hollandaise.	[05]
(B)	List four International Soups with their country of origin.	[02]
(C)	Explain Clean and Puree Soups.	[03]
Q.2) (A)	Explain any two methods of making Breads.	[05]
(B)	Define Stock. Write various use of Stock.	[03]
(C)	What are factore affecting Textures in Food ?	[02]
Q.3) (A)	Explain any two Moist Methods of Cooking Food.	[04]
(B)	Differentiate between:	[06]
	(a) Roasting and Baking	
	(b) Shallow Frying and Deep Frying	

[4283]-201 1 P.T.O.

Q.4)	(A)	Write factors affecting Microwave Cookery.	[02]
	(B)	What are different points considered while preparing Soups?	[03]
	(C)	Write the following roles of Ingredients in Bakery:	[05]
		(a) Fat	
		(b) Water	
		(c) Baking Powder	
		(d) Sugar	
		(e) Egg	
Q.5)	(A)	List any four small and four large Equipments.	[02]
	(B)		[02]
	(C)	Explain the Culinary Terms:	[06]
		(a) Aspic	
		(b) Demi Glaze	
		(c) Panada	
		(d) An gratin	
		(e) Knock Back	
		(f) Chowder	

Seat No.	t		
	No.	. of Questions : 6] [Total No. of Printed	Pages: 2
		[4283]-202	
-	B. Se	c. (Hospitality Studies) (Semester - II) Examination -	2012
		FOOD AND BEVERAGE OPERATIONS	
		(New 2008 Pattern)	
Time	: 2	2 Hours] [Max. M	arks : 40
Instr	uction	ons:	
		(1) Attempt any four questions.	
		(2) Draw neat labelled diagrams wherever necessa	ry.
Q.1)	(A)	Draw the classification of Alcoholic Beverage with an exa of each.	mples [06]
	(B)	Explain following types of Buffet: (Any Two)	[04]
		(a) Finger Buffet	
		(b) Display Buffet	
		(c) Breakfast Buffet	
Q.2)	(A)	Explain and draw any two forms maintained in Room S Department.	ervice [05]
	(B)	Explain Cycle of Service in Room Service Department.	[05]
Q.3)	(A)	Explain the Method of Presentation of Bill.	[05]
	(B)	Draw flow chart of KOT and BOT in Restaurant Operation	ons. [05]

Q.4) (A)		Explain the following terms: (Any Four)		
		(a) Tisanes		
		(b) Stimulating Beverage		
		(c) Squash		
		(d) Wort		
		(e) Malt		
		(f) Grenadine		
		(g) Earl Gray		
	(B)	Explain Room Service Order Taking Procedure. [05]	5]	
Q.5)	(A)	Explain Top Fermentation and Bottom Fermentation of Beer. [04]	4]	
(B) List four International Brands of Beer.				
	(C)	Define Fermentation Process. [04]	4]	
Q.6)	(A)	Differentiate between: [00	6]	
		(a) Duplicate KOT System and Triplicate KOT System of Order Taking.		
		(b) Ale and Lager		
	(B)	Explain the following terms: (Any Two) [04]	4]	
		(a) Sake		
		(b) Perry		
		(c) Cider		

Seat		
No.		
Total No.	of Questions: 3+3]	[Total No. of Printed Pages: 2
	[428:	3]-203
B. So	c. (Hospitality Studies) (So	emester - II) Examination - 2012
	ROOMS DIVIS	SION SERVICES
	(New 200	98 Pattern)
Time: 2	Hours]	[Max. Marks: 40
Instruction	ns:	
	(1) Solve any two que	estions from each section.
	(2) Assume suitable do	nta wherever necessary.
	SECT	ION - I
Q.1) (A)	List out the procedures to be of an occupied room.	e followed during the daily cleaning [06]
(B)	What are Computerized Ke	eys ? Explain in detail. [04]
Q.2) (A)	Explain the Procedure of Da of a Five Star Hotel.	ily Cleaning carried out in the Lobby [05]
(B)	Define 'Control Desk'. Wh carried out by it.	at are the various functions that are [05]

[4283]-203 1 P.T.O.

Q.3) (A) What is a Checklist? State its importance in House-keeping

Define 'Evening Service'. When is it carried out and state its

[04]

[06]

Inspection.

procedure.

(B)

SECTION - II

Q.1)	(A)	Explain the procedure of checking in of a Foreigner. What are the different formats to be used ?	[06]
	(B)	What is the procedure of Rooming a Guest ? When is it carried out ?	[04]
Q.2)	(A)	State the criteria for taking advance payment from guests.	[03]
	(B)	Define Guaranteed Reservations and state their advantages.	[03]
	(C)	What are the Pre-arrival procedures to be carried out for groups by the Front Office Department ?	[04]
Q.3)	(A)	Describe in detail the check out procedure that is carried out at the Front Desk.	[05]
	(B)	Define 'Density Chart' and write down its advantages and disadvantages.	[05]

Seat No.			
Total	No.	of Questions: 10] [Total No. of Printed Pages:	2
		[4283]-204	
В	S. Sc.	(Hospitality Studies) (Semester - II) Examination - 2012	
		TRAVEL AND TOURISM	
		(New 2008 Pattern)	
Time	: 3	Hours] [Max. Marks:	70
Instru	ıctions	: :	
		(1) Q. No. 1 is compulsory.	
		(2) Solve any six from the remaining	
		(3) All questions carry equal marks.	
Q.1)	Expl	ain the following terms: [1	[0]
	(1)	Out Bound Tourism	
	(2)	Passport	
	(3)	Carauans	
	(4)	Environmental Conservation	
	(5)	Business Tour	
	(6)	ITDC	
Q.2)		ne Tour Operator and explain various types of Tour Operators ourism. [1	10]
Q.3)	(A)	Write short notes: (Any Two))6]
		(a) Role of NGO in Tourism	
		(b) Multiplier Effect in Tourism	
		(c) Environmental Impact in Tourism	
	(B)	Explain any two types of VISAs.)4]
[4283]-204	1 P.T.	o.

Q.4)	Pune	from Goa for a study tour for 4 days - giving details of the					
	Budge	et.	[10]				
Q.5)	Explain the role of Travel Agent in Tourism.						
Q.6)	(A)	Tourism consists of different A's - Explain.	[06]				
	(B)	Explain the role and objectives of following organisation: (a) WTO (b) IATA	[04]				
Q.7)	Expla	ain the Primary and Secondary Constituents in Tourism	[10]				
Q.8)	Expla	Explain different types of Accommodation in Tourism. [10]					
Q.9)	-	Explain various documents required by a person who plans to travel abroad for a Holiday. [10]					
Q.10)	Explain the qualities required by a Guide in Tourism. [10]						

No. Total N	lo. of	Questions: 7]	[Tot				
		[[4283]-205	al No. of Printed Pages : 3			
B. 5	Sc. (H	Iospitality Studies	s) (Semester -	II) Examination - 2012			
			ING SCIENC				
7 D.•	2 II		v 2008 Patter	·			
Time: Instructi		ursj		[Max. Marks: 70			
111SII UCII	wis .	(1) Q. No. 1 is a	compulsory.				
		(2) Answer any f		Nos. 2 to 7.			
Q.1) D	Define	: (Any Five)		[5x2=10]			
(8	(a) Oedema						
(1	b) N	Nutrient					
(0	c) H	Hollow Calories					
(0	d) V	Vitamins					
(6	e) H) Hydrogenation of Oil					
(f	f) H	ealth					
Q.2) (A		Iatch the following a sease in column 'I		umn 'A' with the deficiency [05]			
		'A'		'B'			
	(a) Niacin	(i)	Scurvy			
	(t) Vitamin 'B'	(ii)	Pernicious Anaemia			
	(0	e) Folic Acid	(iii)	Beri Beri			
	(0	l) Ascorbic Acid	(iv)	Pellagra			
	(e) Vitamin A	(v)	Night Blindness			
			(vi)	Rickets			

(B)	Give	reason: (Any Five) [5x2:	=10]
	(a)	Fruits and Vegetables should be washed before peeling and cutting.	
	(b)	Dietary Fibres should be avoided by a patient suffering from Diarrhoea.	
	(c)	Water Balance plays an important role in relation to Human Health.	
	(d)	Vegetable Proteins are not the complete source of Protein.	
	(e)	Pressuring Cooking is always advisable to Cook Food.	
	(f)	We should add on extra pinch of salt during summer.	
Q.3) (A)		ibe any three functions of Carbohydrate. Give any four Sources of Carbohydrate.	[05]
(B)	Explai	in the Supplementary Value of Protein with two examples.	[05]
(C)	Conte	provides 1,800 Kcal. Out of this 270 gm. is Carbohydrate nt. The energy provided by fat is 288 kcals. Calculate the n content of the diet.	[05]
Q.4) (A)	Discus	ss 'Iron' under the following heading:	
	(a)	Any two functions	[02]
	(b)	Any four Good Food Sources	[02]
	(c)	Name one deficiency Disease	[01]
(B)		e essential Amino Acids and enlist all essential Amino Acids d by an Adult.	[05]
(C)		a balanced lunch menu for a 18 years old adolescent boy s a vegetarian using the basis five food groups.	[05]
Q.5) (A)	Explai	in Dehydration and what is the role of ORT in Dehydration?	[05]
(B)	Explai	in the importances of ausiding fast/junk foods.	[05]
(C)	Give a	any five measures to preserve nutrients while Cooking Food.	[05]
[4283]-205	5	2 Co	ontd.

Q.6)	(A)	Defin	e Rancidity of Oil. How will you prevent it? (Any 3 ways)	[05]
	(B)		te Co-agulation of Protein. Classify Proteins giving suitable ples of each.	[05]
	(C)	Expla	in basic five food groups giving suitable examples.	[05]
Q.7)	(A)		one food to be avoided and one food to be recommended atients suffering from the following diseases:	[05]
		(a)	Kidney Diseases	
		(b)	Jaundice	
		(c)	Constipation	
		(d)	Heart Disease	
		(e)	Diabetes Mellitus	
	(B)	Expla	in ill effects of excess consumption of fat in the diet.	[05]
	(C)	Give	two food sources for the following:	[05]
		(a)	Cholesterol	
		(b)	Unsaturated Fatty Acid	
		(c)	Calcium	
		(d)	Vitamin 'D'	
		(e)	Vegetable Oil	

Seat	
No.	of Overtions • 7] [Total No. of Printed Pages • 5
iotai No.	of Questions: 7] [Total No. of Printed Pages: 5 [4283]-206
P So	
D. 50	(Hospitality Studies) (Semester - II) Examination - 2012 COMMUNICATION SKILLS - II
	(BASIC FRENCH FOR HOTEL INDUSTRY)
	(Old 2005 and New 2008 Pattern)
Time : 3	Hours] [Max. Marks: 70
Instruction	s:
	(1) All questions are compulsory.
	(2) Answers are to be written in French unless otherwise specified.
Q.1) (A)	Conjuguez les verbes au présent et récrivez les phrases : (Any Five) [05] (Conjugate the verbes in the present tense and rewrite the
	completed sentences.)
	(a) Je (s'appeler) Paul.
	(b) Vous (ne pas arriver) en bateau.
	(c) (aller) tout droit.
	(d) Nous (commencer) la leçon.
	(e) (Donner) vous votre adresse ?
	(f) Je (finir) vite la révision.
(B)	Écrivez la date : (Any Two) [02]
	(Write the date in French.)
	(a) Monday 6/7/2008
	(b) Wednesday 21/3/2001
	(c) Friday 30/1/2002
[4283]-206	1 P.T.O.

(C)	Quell	e heure est-il ? (Any Three)	[03]	
	(Wha	nt time is it ? Write in French.)		
	(a)	6.30 a.m.		
	(b)	4 p.m.		
	(c)	12 noon		
	(d)	10:10		
Q.2) (A)	Écriv	ez les nombres en lettres : (Any Six)	[03]	
	(Writ	te the numbers in French.)		
	(a)	100		
	(b)	2^{nd}		
	(c)	16		
	(d)	25		
	(e)	40		
	(f)	1 st		
	(g)	70		
(B)	Mette	ez la bonne mesure : (Any Four)	[02]	
	(Put	in the correct measures in French.)		
	(a)	un de sel		
	(b)	un de tomates		
	(c)	une de vin		
	(d)	un de bière		
	(e)	un de yaourt		

(C)	Liez 'A' avec 'B' et récrivez :		[05]
	(Match 'A' with 'B' and rew	rite the correct pairs.)	
	'A'	'B'	
	(a) Pardon	(i) That's nice of you	
	(b) À votre santé!	(ii) Agreed / ok	
	(c) C'est gentil	(iii) Fine, thanks	
	(d) Bien, Merci	(iv) Excuse me	
	(e) Bon, d'accord	(v) Cheers!	
Q.3) (A)	Traduisez en anglais :		[05]
	(Translate into English.)		
	À la réception de l'hôtel		
	La réceptionniste : Bonjour, M	Monsirur!	
	La Client : Bonjour !		
	La réceptionniste : Je peux v	ous aider ?	
	Le Client : Je voudrai	s réserver une chambre.	
	La réceptionniste : Veuillez re	mplir cotte fiche, s'il vous p	olaît.
(B)	Nommez le chef : (Any Five)		[05]
	(Name the Chef in French.)		
	(a) Prépare les sauces		
	(b) S'occupe du petit-déjeune	r	
	(c) Prépare les plats de poiss	sons, les crustacés	
	(d) Se charge des rôtis à la	broche	
	(e) Prépare le repas pour le	personnel du restaurant	
	(f) Prépare les glacos		

Q.4) (A)	Planifiez un menu français de 5 cours.	[5+1]
	(Plan a 5 Course French Menu.)	
(B)	Nommez deux fruits.	[02]
	(Name two fruits.)	
(C)	Nommez deux fromages.	[02]
	(Name two cheeses.)	
Q.5) (A)	Nommez deux vins rouges.	[02]
	(Name two red wines.)	
(B)	Nommez deux vins de Bondeaux.	[02]
	(Name two Wines from the Bordeaux Region.)	
(C)	Expliquez les termes en anglais : (Any Six)	[06]
	(Explain the terms in English.)	
	(a) pétillant	
	(b) bien cuit	
	(c) vin de table	
	(d) doux	
	(e) fourchette	
	(f) omelette baveuse	
	(g) verre à champagne	
Q.6) (A)	Donnez les équivalents en anglais : (Any Three)	[03]
	(Give equivalents in English.)	
	(a) chou-fleur	
	(b) yaourt	
	(c) vinaigre	
	(d) canard	

[4283]-206 4 Contd.

	(B)	Donnez les équivalents en français : (Any Three) (Give equivalents in French.)	[03]
		(a) butter	
		(b) cucumber	
		(c) grape	
		(d) thyme	
	(C)	Représentez la brigade de restaurant par un organigramme.	[04]
		(Represent the restaurant brigade with the help of a flow chart in French.)	
Q.7)	-	iquez les termes en anglais : (Any Ten) lain the terms in English.)	[10]
	(1)	au four	
	(2)	fines herbes	
	(3)	carte du jour	
	(4)	rôti	
	(5)	dégustation	
	(6)	à la broche	
	(7)	fourré	
	(8)	bouchée	
	(9)	suprême	
	(10)	au gratin	
	(11)	nouvelle cuisine	
	(12)	canapé	

Seat		
No.		
Total No.	of Questions: 5] [Total No. of Printed Pages:	2
	[4283]-301	
B. Sc.	(Hospitality Studies) (Semester - III) Examination - 2012	
	QUANTITY FOOD PRODUCTION	
	(New 2008 Pattern)	
Time: 2	Hours] [Max. Marks:	40
Instruction	is:	
	(1) Solve any four questions.	
	(2) All questions carry equal marks.	
	(3) Draw neat diagrams wherever necessary.	
		=
Q.1) (A)	List and elaborate the factors, that affects Tenderness of Meat. [0	04]
(B)	Classify Fish with an examples of each.	04]
(C)	Name any four birds that are used as a poultry.	02]
Q.2) (A)	Enlist and explain any three methods of Cake Making.	05]
(B)	Draw a neat diagram showing different Cuts of Pork.	05]
Q.3) (A)	Write the importance of Industrial Catering and Plan a Lunch	
(D)	_	05]
(B)	· · · · · · · · · · · · · · · · · · ·	02]
(C)	Describe various Cuts of Poultry with their dissection.	03]
Q.4) (A)	Write short notes: (Any Two))4]
	(a) Forcemeats	
	(b) Marinades Cures and Brines	
F.4.0.07	(c) Selection and Storage of Shellfish	_
[4283]-301	1 P.T.	O.

(B)		at are the duties and responsibilities of Chef Garde ager?	[04]
(C)	Wha	at do you mean by Offals ? Give an examples.	[02]
Q.5) (A)	Ansv	wer the following:	[2x2=04]
	(a)	List various tools and equipments used in Larder Departs	ment.
	(b)	Write any two Cake Faults with their remedies.	
(B)	Expl	lain the following terms: (Any Six)	[06]
	(a)	Brioche	
	(b)	Docking	
	(c)	Mussallam	
	(d)	Dum Cooking	
	(e)	Panch Poran	
	(f)	Broiling	
	(g)	Bacon	
	(h)	Bibinka	

Seat No.		
<u> </u>	of Questions : 6] [Total]	No. of Printed Pages : 2
	[4283]-302	- 100 01 1100 1 mg 02 0 1
B. Sc.	. (Hospitality Studies) (Semester - III)	Examination - 2012
2. 50	BEVERAGE SERVICE	
	(New 2008 Pattern)	
Time: 2	Hours]	[Max. Marks: 40
Instruction	ns:	
	(1) Answer any four questions.	
	(2) All questions carry equal mark	s.
Q.1) (A)	Explain briefly German Wine Laws.	[04]
(B)	Define Fortified Wine. Name and expla Sherry Manufacturing.	in the system used for [06]
Q.2) Diffe	erentiate between: (Any Two)	[10]
(a)	Scotch Whisky and Irish Whiskey	
(b)	Pot Still and Patent Still	
(c)	Armagnac and Cognac	
Q.3) In de	etails explain 'Methodé Champanoise'.	[10]
Q.4) Expl	ain the following terms: (Any Five)	[10]
(a)	Marc	
(b)	Silvovitz	
(c)	Bittees	
(d)	Pernod	
(e)	Arrack	
(f)	Pastis	
[4283]-302	2 1	P.T.O.

Q.5)	(A)	Give the flavouring and country of origin for following liqueurs:	[04]
		(a) Cointreau	
		(b) Benedictine	
		(c) Tia Maria	
		(d) Drambuie	
	(B)	Write a short note on Cigar Storage.	[02]
	(C)	Explain the following:	[04]
		(a) Chaptalisation	
		(b) Apertif	
		(c) Racking	
		(d) Noble rot	
Q.6)	(A)	List two International Brands for the following:	[05]
		(a) Tequila	
		(b) Whisky	
		(c) Brandy	
		(d) Gin	
		(e) Vodka	
	(B)	Name the Vine growing regions of France. Mention the districts under any one region.	[05]

Seat	
No.	

Total No. of Questions: 3+3] [Total No. of Printed Pages: 3

[4283]-303

B. Sc. (Hospitality Studies) (Semester - III) Examination - 2012 **ACCOMMODATION SERVICES**

(New 2008 Pattern)

Time: 2 Hours]

[Max. Marks: 40

Instructions:

- (1) Solve any two questions from each section.
- (2) All questions carry equal marks.
- (3) Assume suitable data wherever necessary.

SECTION - I

Q.1) (A) Explain the following terms : (Any Five)

[05]

- (1) Outsourcing
- (2) Dry Rot
- (3) Weft
- (4) Kenzan
- Marking (5)
- (6) Stain
- (7) Par
- Explain the characteristics of Wool Fibres. (B)

[02]

Explain the importance of the Security Department in the Hotel. [03] (C)

[4283]-303 1 P.T.O.

Q.2)	(A)	Write short notes: (Any Four)	[10]
		(a) Advantages of Contract Cleaning	
		(b) Cause, Area of Damage and Control of House Flies	
		(c) Safety of Hotel Property	
		(d) Types of Flower Arrangements	
		(e) Discard Management	
Q.3)	(A)	Draw and explain the Layout of a Linen Room.	[05]
	(B)	Explain two principles of Flower Arrangements.	[02]
	(C)	Give the sizes of the following Linen:	[03]
		(a) Serviette	
		(b) Single Bed Sheet	
		(c) Pool Towel	
		SECTION - II	
Q.1)	(A)	Explain the following terms: (Any Five)	[05]
		(1) City Folio	
		(2) VPO	
		(3) Overbooking	
		(4) Charge Privileges	
		(5) Goplan	
		(6) Efficiency Room	
		(7) Floatel	
	(B)	Explain the personality traits required by a GRE.	[03]
	(C)	Write a note on Cash Sheet.	[02]
Q.2)	(A)	Draw and explain the following Reports:	[06]
		(a) Discrepancy Report	
		(b) GHC	
	(B)	Explain the procedure for handling Guest Complaints.	[04]

[4283]-303 2 Contd.

Q.3) (A)	Explain various Record-keeping Systems in Hotels.			
(B)	Give the formulae for the following:			
	(a) ARR			
	(b) Room Occupancy Percentage			
	(c) House Count			
	(d) Rev Par			
	(e) Single Occupancy Percentage			

Seat No.		
Total	No. of Questions: 8] [Total No. of Printed Pages [4283]-304	: 2
В	. Sc. (Hospitality Studies) (Semester - III) Examination - 2012	
	PRINCIPLES OF MANAGEMENT	
	(New 2008 Pattern)	
Time	: 3 Hours] [Max. Marks :	70
Instru	Q. No. 1 is compulsory and solve any 5 from Q. Nos. 2 to	9 8 .
Q.1)	Write short notes: (Any Four)	[20]
	(a) Span of Control	
	(b) Need for Co-ordination	
	(c) Types of Decisions	
	(d) Advantages of Planning	
	(e) Levels of Management	
Q.2)	Explain Contribution of F.W. Taylor to Scientific Management.	[10]
Q.3)	Explain Leadership Theories with the help of Managerial Grid.	[10]
Q.4)	Explain the Process of Communication and state various ways of improving Communication.	[10]
Q.5)	Explain Herzberg's Two Factor Theory of Motivation.	[10]
Q.6)	Differentiate between:	[10]
	(a) Formal and Informal Organisation	
	(b) Centralized and Decentralized Organisation	

[4283]-304 1 P.T.O.

Q.7)	(A) Define Control and explain the need for Control.			
	(B)	Explain the Process of Controlling.	[05]	
Q.8)	(A)	Explain the importance of Morale.	[05]	
	(B)	Explain the types of Plans.	[05]	

Seat	
No.	

Total No. of Questions: 8]

[Total No. of Printed Pages: 5

[4283]-305

B. Sc. (Hospitality Studies) (Semester - III) Examination - 2012 BASIC PRINCIPLES OF ACCOUNTING

(New 2008 Pattern)

Time: 3 Hours]

[Max. Marks: 70

Instructions:

- (1) Attempt any six including Q. No. 1 which is compulsory.
- (2) Figures to the right indicate full marks.
- (3) Use of pocket calculator is allowed.

Q.l) Following is the Trial Balance of Hotel Angat as on 31st March 2012:

Debit Balances	Rs.	Credit Balances	Rs.
Machinery	5,00,000	Bank Overdraft	1,05,000
Goodwill	1,20,000	Capital	14,20,000
Printing and Stationery	40,000	Creditors	1,40,000
Bank Balance	1,40,000	Sales	20,58,000
Stock as on 1-4-2011	2,95,000	Bills Payable	32,000
Carriage	30,000	Interest on Investment	50,000
Vehicle	2,80,000	Return Inward	5,000
Salary	1,50,000		
Purchases	9,04,000		
Discounts	12,500		

Debit Balances	Rs.	Credit Balances	Rs.
Bad Debts	7,500		
Rent paid	36,000		
Insurance	75,000		
Building	4,50,000		
Wages	55,000		
Carriage Outward	22,000		
Trade Expenses	15,350		
Returns Outwards	8,000		
Drawings	1,05,000		
Advertisement	92,000		
Debtors	85,000		
General Expenses	32,000		
Cash	5,650		
Furniture	3,50,000		
Total Rs.	38,10,000	Total Rs.	38,10,000

Adjustments:

- (1) Closing Stock was valued at Rs. 1,25,000.
- (2) Charge Depreciation on Building @ 2.5%, Machinery @10% and Vehicle @ 15%.
- (3) Staff Meals amounted to Rs 15,000.
- (4) Outstanding Expenses were Wages Rs. 6,000, Salary Rs. 15,000.
- (5) Prepaid Insurance Rs. 12,500.

Prepare Trading Account, Profit and Loss Account for the year ended 31st March, 2012 and Balance Sheet as on that date. [20]

(e) [4283]-305			_	P.T.O.	
		(e)	Account of the Proprietor.	-	
		(d)	An amount received by petty cashier to make the balanc equivalent to imprest account for his Petty Cash Book		
		(c)	Explanation written below a journal entry.		
		(b)	Cash paid by Front Office of a Hotel on behalf of guest	t.	
		(a)	Statement prepared to check the difference between Cas and Bank Balance.	h	
Q.4)	(A)	Write	one word or phrase or term for the following:	[05]	
	July	26	Goods of Rs 15,000 were destroyed by Fire and Insuranc Company admitted a claim of Rs 12,500.	e	
	July	24	Meena sold goods to us of Rs. 20,000 @ 10% Trad Discount and 5% Cash Discount Terms.	e	
	July	22	Goods of Rs. 5,000 were distributed as free samples.		
	July	19	Purchased Stationery of Rs. 3,000 and paid Rs. 15,00 by cheque for Insurance.	0	
	July		Withdrawn goods of Rs. 3,000 for his personal use.		
	July	10	Sold goods of Rs. 30,000 for cash payment received b cheque.	y	
	July	7	Purchased Furniture of Rs. 1,20,000 from M/s. Manish Traders.	a	
	July	3	Purchased Machinery from Bhimrao Traders of Rs. 50,00 and paid Rs. 1,000 for its Transportation.	0	
	July	1	Started business with cash of Rs. 15,00,000 out of which Rs. 3,00,000 were borrowed from bank.	h	
Q.3)	Journ Co.		the following transactions in the books of M/s. Mithun &	(10)	
	(c)	Princ	iples of Double Entry System of Book-keeping		
	(b) Balancing of Ledger				
	(a)	Reali	sation Concept		
	()	D 1'			

[10]

Q.2) Write short notes: (Any Two)

	(B)	Clas	ssify the following accounts into personal, real and nominal:	[05]
		(a)	Copy Rights	
		(b)	Prepaid Insurance	
		(c)	Rent Received	
		(d)	Capital	
		(e)	Carriage Outward	
Q.5)			following in an Analytical Petty Cash Book maintained on ystem:	[10]
	Aug.	1	Cash in hand Rs 250.	
	Aug.	1	Received a cheque from head cashier of Rs. 1,900.	
	Aug.	3	Paid for Postage Rs. 130 and for Sundry Expenses Rs. 75.	
	Aug.	4	Paid Conveyance to Manager Rs. 55.	
	Aug.	12	Paid to Vivek Rs. 110.	
	Aug.	14	Purchased Stationery of Rs. 95.	
	Aug.	19	Send Telegram to Mr. Mehra Rs. 35.	
	Aug.	20	Paid Coolie Charges Rs. 80.	
	Aug.	26	Received from sale of old news paper and magazine Rs. 220.	
	Aug.	27	Paid for Printing Bill Rs. 170.	
	Aug.	30	Paid for Local Charity Rs. 250.	
Q.6)	Answ	er th	ne following:	[10]
	(a)		e two or three examples each of Capital and Revenue enditure.	

[4283]-305 4 Contd.

Distinguish between Trade Discount and Cash Discount.

(b)

- Feb. 1 Bill No. 215, Private Birthday Party 120 covers @ Rs. 250 per cover, Wine and Tobacco Rs. 2,350, Account to Mrs. Rajashri Mohite.
- Feb. 7 Bill No. 121, Wedding Reception Party 350 covers @ Rs. 325 per cover, Wine and Tobacco Rs. 5,950, Account to Mr. Sagar.
- Feb. 14 Lunch on Party of Lakhani 220 covers @ Rs. 475 per cover, Wine and Tobacco Rs. 12,790, Account to Mr. Rushab Manager, Bill No. 499.
- Feb. 23 Bill No. 535 Gathering of Junior College 275 covers @ Rs. 120 per cover, Account to Ms. Gitika Secretary.
- (B) From the following prepare a Trial Balance of Mrunal Traders as on 31st March, 2009: [05]

	Rs.		Rs.
Capital	1,00,000	Discount Allowed	500
Drawings	7,000	Discount Received	200
Cash	5,000	Creditors	10,000
Bank Overdraft	8,000	Debtors	4,000
Salary	16,000	Building	55,000
Purchases	20,000	Furniture	22,700
Sales	24,000	Opening Stock	11,400
Power and Fuel	600		

Q.8) Answer the following: (Any Two)

[10]

- (a) What is Contra Entry? Explain with the help of example.
- (b) Give the Classification of Accounts.
- (c) State the reasons for Sending Debit Note and a Credit Note.

Seat			
No. Total	No.	of Questions : 4]	[Total No. of Printed Pages : 2
		_	4283]-306
В	. Sc.	-	(Semester - III) Examination - 2012
2	. 50.	-	ENGINEERING
			2008 Pattern)
Time	: 3	Hours]	[Max. Marks : 70
	ıctions	-	•
		(1) Solve both the	sections on separate answer sheets.
		(2) Figures to the	right indicate full marks.
		SI	ECTION - I
Q.1)	Ansv	wer the following: (A	any Two) [20]
	(a)	Explain Vapour Conhelp of neat diagran	npression Refrigeration System with the n.
	(b)	Draw neat sketch of Central Account and	Window Account. Distinguish between Unitary Account.
	(c)	-	Engineering Department in Hotel. Write ilities of Chief Engineer.
Q.2)	Solv	e any three:	[15]
	(a)	Draw a maintenance	chart for Swimming Pool on daily basis.
	(b)	Write short note on	Ammonia as a Refrigerant.
	(c)	What are the source	es of Water Pollution in Hotel ?
	(d)	Write factors affecti	ng Comfort of AC.

Explain the effects of Air Pollution on Human Body.

P.T.O.

1

(e)

[4283]-306

SECTION - II

Q.3) Answer any two:

[20]

- (a) What is Hard Water? Explain any one Water Softener in detail.
- (b) Explain classification of Fire. Give operation of any two Fire Extinguisher in detail.
- (c) Calculate the electricity bill for month of February, 2012 with following electricity consumption:

Tube Light	40 w	3 Nos.	4 hr./day
Oven	1.2 kw	2 Nos.	2 hr. 30 min./day
Music System	600 w	3 Nos.	1 hr. 15 min./day
Hair Dryer	0.9 kw	1 No.	30 min./day

The cost of electricity is Rs. 4.20 per unit.

Q.4) Answer the following: (Any Three)

[15]

- (a) Compare Petrol to Coal as Fuels
- (b) Explain importance of Energy Conservation in Hotel.
- (c) Draw any five Plumbing Fixtures.
- (d) Write short note on 'Uses of Solar Energy in Hotel Industry'.
- (e) Explain Upfeed Cold and Hot Water Distribution System.

Seat No.				
	No.	of Questions : 5]	[Total No. of Printed Pages	s : 2
			[4283]-501	
В	. Sc.	(Hospitality Stud	ies) (Semester - V) Examination - 2012	2
		SPECIALIZ	ED FOOD PRODUCTION	
		(N	ew 2008 Pattern)	
Time	: 2	Hours]	[Max. Marks	: 40
Instru	ctions	s :		
		(1) Solve any j	four questions.	
		(2) All question	s carry equal marks.	
	(A)			
Q.1) (. ,	Presentation of Hau	points to be considered during Service and the Cuisine.	[0 5]
((B)	List and explain claused and Fish. (two each	assical appatizers consisting Meat, Poultry h)	[03]
((C)	Mention any two o	lisadvantages of Convenience Foods.	[02]
Q.2) ((A)	Classify Pastries an	d explain any two with examples.	[05]
((B)	Differentiate between	en Mousse and Mousse Line.	[03]
((C)	Enlist any four spr	eads used in making Sandwiches.	[02]
Q.3) (` ′		? Write down the functions of a Larder	[0 5]
,		Department.	out Fondant and Dutter Joins	[05]
		-	out Fondant and Butter Icing.	[03]
((C)	what points should	one consider while storing Sandwiches?	[02]

[4283]-501 1 P.T.O.

Q.4)	(A)	Expla	in the following Cookies in brief: (Any Two)	[05]
		(a)	Icebox Cookies	
		(b)	Drop Cookies	
		(c)	Rolled Cookies	
	(B)	What	precautions will you take while presenting an Appatizer?	[03]
	(C)		t any four large equipments and its uses that are used in der Department.	[02]
Q.5)	(A)	What	are the principles of making a Salad ?	[05]
	(B)	Expla	ain the following terms: (Any Five)	[05]
		(1)	Blind Fold	
		(2)	Barquette	
		(3)	Sushi	
		(4)	Tacos	
		(5)	Galantine	
		(6)	Fricusse	
		(7)	Maraschino	

Seat No.	
L	o. of Questions : 6] [Total No. of Printed Pages : 2
	[4283]-502
В. 3	Sc. (Hospitality Studies) (Semester - V) Examination - 2012
	OOD AND BEVERAGE SERVICES AND MANAGEMENT
	(New 2008 Pattern)
Time:	2 Hours] [Max. Marks: 40
Instruct	ons:
	(1) Solve any four questions.
	(2) All questions carry equal marks.
	(3) Draw neat diagrams wherever necessary.
Q.1) (A	Draw BFP for 100 pax Conference. Assume suitable data. [05] Explain the service of following dishes from Gueridon Trolley: [05] (a) Crepe Suzetle (b) Steak Tartare
Q.2) (A	What is Cocktail? Explain rules to be followed while making Cocktail. [05]
(B	Write short notes: [05]
	(a) ABC Analysis
	(b) EOQ
	ve recipe, method, glassware and garnish of the following cktails: [10]
(a)	Bloody Merry
(b)	Old Fashion
(c)	Screw Driver
(d)	Cuba Libre
(e)	Cosmopolitan
[4283]-5	02 1 P.T.O.

Q.4)	Q.4) Write notes:		
	(a)	Operational Phase of Control Cycle	
	(b)	Margin of Safety	
	(c)	Management after the Event Phase in Control Cycle	
	(d)	Cost Dynamics	
Q.5)	(A)	Describe the role of Toast Master in :	[04]
		(a) Formal Banquets	
		(b) Wedding Reception	
	(B)	Enlist different trollies used for Gueridon Service.	[02]
	(C)	Describe the hygine practises observed while handling Carring Trolley.	[04]
Q.6)	(A)	Explain Elements of Cost.	[06]
	(B)	Write short note on Railway Catering.	[04]

Seat No.			
Total No.	of (Questions : 6]	[Total No. of Printed Pages : 2
		[42	283]-503
B. So	е. (Но	ospitality Studies)	(Semester - V) Examination - 2012
		ACCOMMODATI	ON OPERATIONS - II
		(New	2008 Pattern)
Time: 2	Hou	rs]	[Max. Marks: 40
Instructio	ns:		
	(.	l) Answer any fou	r questions. Two from each section.
	(2	2) All questions ca	rry equal marks.
		SEC	CTION - I
Q.1) (A)	Expl	lain the following te	rms: (Any Five) [05]
	(1)	Texture	
	(2)	Cornice	
	(3)	Lead Time	
	(4)	Refurbishing	
	(5)	Intensity	
	(6)	Horticulture	
(B)	Wha	at is a Snag List?	Explain with the help of format. [05]

Explain how Cost per Occupied Room is calculated ?

Define Interior Decoration. Explain various principles of Design. [05]

[05]

Q.2) (A)

(B)

Q.3)	(A)	Explain the Principles of Purchasing.	[05]
	(B)	Explain various types of Gardens.	[05]
		SECTION - II	
Q.4)	(A)	Explain the following terms: (Any Five)	[05]
		(1) VPO	
		(2) Understay	
		(3) ARG	
		(4) Amendment	
		(5) Wash Factor	
		(6) City Ledger	
	(B)	State the duties and responsibilities of Night Auditor.	[05]
Q.5)	(A)	What is Overbooking? Explain the importance of Overbooking.	[05]
	(B)	Explain the Market Approach Method for establishing Room Rate.	[05]
Q.6)	(A)	With the help of format explain Ten Day Forecast.	[05]
	(B)	Write short notes: (Any Two)	[05]
		(a) Suggestive Selling	
		(b) Sales Tools used at Front Office	
		(c) Reapeat Guest	

Seat No.

Total No. of Questions: 8]

[Total No. of Printed Pages: 6

[4283]-504

B. Sc. (Hospitality Studies) (Semester - V) Examination - 2012 HOTEL ACCOUNTING

(New 2008 Pattern)

Time: 3 Hours]

[Max. Marks: 70

Instructions:

- (1) Attempt any six questions including Q. No. 1 which is compulsory.
- (2) Figures to the right indicate full marks.
- (3) Use of pocket calculator is allowed.

Q.1) The following is a Trial Balance extracted from the books of Hotel Shiv Sagar Ltd. as on 31st March, 2012:

Trial Balance as on 31st March, 2012

Debit Balances	Rs.	Credit Balances	Rs.
Opening Stock	30,500	Equity Share Capital	2,00,000
Debtors	13,000	Creditors	15,000
Repairs to Machinery	1,400	Sales	1,86,800
Purchase	91,000	Bank Loan	15,000
Carriage Inwards	2,000	10% Debentures	50,000
Machinery	60,000	Outstanding Expenses	5,400
Kitchen Equipments	20,000	P and L Appropriation	7 0.000
		A/c.	50,000
Vehicle Expenses	5,800	General Reserve	10,000
Advertisement	4,700		
Furniture	50,000		
Salaries	15,200		
Wages	15,400		

Debit Balances	Rs.	Credit	Balances	Rs.
Directors Fess	3,000			
Commission	3,700			
Cash	10,600			
Travelling Expenses	1,300			
Rent and Taxes	4,700			
Bad Debts	1,200			
Land and Building	1,11,100			
China, Glass and Cutlery	48,000			
Insurance	2,100			
Cash at Bank	35,000			
Debenture Interest	2,500			
Total Rs	5,32,200		Total Rs.	5,32,200

Adjustments:

- (1) The Authorized Capital is Rs. 4,00,000 divided into 4,000 Equity Shares of Rs. 100 each.
- (2) Outstanding Wages Rs. 1,400.
- (3) Insurance prepaid Rs. 100.
- (4) Make a provision for Taxation at Rs 5,000.
- (5) The Directors propose the following:
 - (i) Transfer of Rs. 10,000 to General Reserve.
 - (ii) Dividend @ 10% on Equity Share Capital.
- (6) Depreciation on Land and Building @ 2% and Furniture 5%.

Prepare Trading Account, Profit and Loss Account, Profit and Loss Appropriation Account and Balance Sheet as on that date as per the Companies Act, 1956 after taking into consideration the above adjustments.

[20]

- Q.2) Write short notes on any two of the following: [10]
 - (a) Types of Preference Shares
 - (b) Objectives of Budgetary Control
 - (c) Value Added Tax
- Q.3) Following are the Transaction of Hotel Karishma Ltd. Pune. Prepare VTL for 19th December, 07 and bal. b/f from previous day is as follows:

Room No.	Name of Guest	Time of Arrival	Plan	Rate	Bal. b/d
1004	Mr. Joshi	9.30 am	EP	4500	1600 Dr.
1009	Ms. Samiksha	6.30 pm	EP	4500	1900 Dr.
2005	Mr. & Mrs. Sanjay	3.00 pm	EP	7500	1570 Cr.

Following are the Transaction during day:

- 6.30 am Tea was served to all rooms expect #2005.
- 7.00 am Newspaper Costing Rs 10 was supplied to all the rooms.
- 8.00 am Mr. Rishikesh G arrived and occupied #no. 1006 on EP @ 7500 Front Office. Paid his Taxi Bill Rs. 425 and Rs. 25 tip to driver.
- 8.30 am B/F was served to all except #no. 1009.
- 9.30 am Laundry was charged to all rooms @ Rs. 100 per person.
- 10.30 am F/O paid Rs. 235 as Taxi Charges for room no. 1004.
- 1.00 pm All rooms had lunch.
- 3.00 pm Mr. Joshi checked out Bill to be settled by him within a week as per understanding.
- 4.30 pm Snacks were served to 1009 costing Rs. 145.
- 5.00 pm Tea was served to all room except 109.
- 5.30 pm Guest were charged for the following:

Room No.	Particular	Amt. (Rs)
1009	Telephone Call	60
1006	Cinema Tickets	240
2005	Flowers	75

- 6.00 pm Ms. Samiksha checked out after settling her bill in cash.
- 7.00 pm Mr. Pardesi arrived and occupied #1003 on EP @ Rs. 4,500 and deposited Rs. 10,000 in his account.
- 8.30 pm Dinner was served to all rooms. Room No. 1003 had two guest for dinner.
- 9.30 pm One cup coffee was served to #no. 2005.

Tariff:

EMT/EMC - Rs. 45 per cup

ANT/ANC - Rs. 65 per cup

Breakfast - Rs. 180 per person

Lunch - Rs. 375 per person

Dinner - Rs. 450 per person

Calculate Sales Tax @ 10% on apartment and food items. Check out time 12.00 noon.

- Q,4) (A) Explain the characteristics of a Joint Stock Company. [05]
 - (B) State with reasons whether the following statements are **true** or **false**: [05]
 - (a) Income Tax is paid by companies every year.
 - (b) Debenture-holders receive interest every year.
- Q.5) From the following prepare Income Statement of Hotel Green Apple for the month of September, 2008 in accordance with the uniform system of account used in hotels:

 [10]

Revenue	Rooms	17,50,000
	F&B	8,37,000
	Other Department	1,94,600
Pay Roll and related	F&B	61,200
expenses	Rooms	24,650
	Other Department	11,000
Cost of Sales	Rooms	1,50,000
	Other Department	4,600
	F&B	7,000

Fixed Expenses	Rent, Rates and Insurance	31,640
	Maintenance Fees	16,250
	Depreciation	10,500
Undistributed Operating		
Expenses	Admn. and General Exp.	44,150
	Data Processing	11,950
	Gas, Coal and Electricity	27,300
	Advt. and Marketing	14,750
	Repair and Maintenance	9,600
	Conveyance	8,180
Other Expenses	Other Department	7,560
	F&B	18,730
	Rooms	30,375

Q.6) (A) What is Working Capital? Give the factors of affecting Working Capital. [05]

(B) With the help of format explain Cost of Sales. [05]

Q.7) (A) From the following information prepare Income Statement of Gift Shop: [06]

Revenue	2,30,000
Payroll Expenses	18,660
Cost of Merchandise Sold	19,500
Allowance	16,500
Salaries and Wages	18,350
Employee Benefits	6,200
Operating Supplies	1,000
Uniforms	5,700
Others	550

	(B)	Draw specimens for the following: (Any Two)	[04]
		(a) Schedule of Laundry	
		(b) Allowance Voucher	
		(c) Profit and Loss Appropriation Account	
Q.8)	Answ	ver any two of the following:	[10]
	(a)	With the help of format explain Visitors Paid Out.	
	(1.)		

(b) What are Debentures ? Explain the types of Debentures.

(c) With the help of format explain Guest Weekly Bill.

Seat No.	t			
	No.	of Questions: 9	[Total No. of Printed Pages	: 2
			[4283]-505	
I	B. Sc.	. (Hospitality Stu	dies) (Semester - V) Examination - 2012	2
		MARK	ETING MANAGEMENT	
		()	New 2008 Pattern)	
Time	: 3	Hours]	[Max. Marks	: 70
Instr	uction	es:		
		(1) Attempt an	y seven questions.	
		(2) All questio	ns carry equal marks.	
Q.1)	(A)	Explain need, want	and demand as Core Concept of Marketing.	[05]
	(B)	How does Politica	1 Environment affect the Business ?	[05]
Q.2)	(A)	Why Segmentation Segmentation.	of Market is required? Explain Geographical	 [4 +1]
	(B)	Explain the advan	tages of Branding to the Service provider.	[05]
Q.3)	(A) (B)	•	Pricing Methods used in Hotels. f Marketing Intermediaries.	[05] [05]
Q.4)	` ,	•	Publicity as Promotion Food.	[05]
	(B)	List five duties of	the Marketing Manager.	[05]
Q.5)	(A)	Explain functional	and geographical Organisation.	[05]
	(B)	List and briefly wi	rite about 5 gaps identified for Service Gap.	[05]

[4283]-505 1 P.T.O.

Q.6)	(A)	Explain Direct Marketing Tools.	[05]
	(B)	What is Relationship Marketing? What are the benefits of Relationship Marketing.	[05]
Q.7)	Diffe	rentiate between:	[5+5]
	(a)	Product and Production Concept	
	(b)	Goods and Services	
Q.8)	(A)	Explain Marketing Intermediaries for Hotels.	[05]
	(B)	Explain any five 'Media' used for Promotion.	[05]
Q.9)	Write	notes on the following: (Any Two)	[10]
	(a)	Franchising	
	(b)	Product Bundle Pricing	
	(c)	Benefits of Retaining Customer	
	(d)	Hospitality Products	

Seat No.	;			
	No.	of Questions : 6	[Total No. of Printed Pages	: 2
			[4283]-506	
I	3. Sc.	. (Hospitality Stu	dies) (Semester - V) Examination - 2012	
		НОТ	TEL RELATED LAWS	
		(Old 200	5 and New 2008 Pattern)	
Time	: 3	Hours]	[Max. Marks	: 70
Instr	uction	es:		
		(1) Question I	No. 1 is compulsory.	
		(2) Attempt at	ny three from the remaining.	
Q.1)	Write	e short notes : (A)	ny Two)	[10]
	(a)	Void Contract		
	(b)	Unfair and Restric	cted Trade Practice	
	(c)	Lay-off		
	(d)	Essential of a Val	id Sale	
Q.2)	(A)	Define Free Conse	nt. Explain essential elements of Free Consent.	[10]
	(B)	List and explain the Sale of Goods A	ne rights and duties of Seller and Buyer under ct, 1930.	[10]
Q.3)	(A)	•	erstand by 'Defect in Goods' and 'Deficiency Consumer Protection Act ?	[10]
	(B)		ood Inspector and Public Analyst in preventing under Prevention of Food Adulteration Act,	

[10]

1954.

Q.4)	(A)	Explain various provisions related to opening and closing hours of commercial establishment and in short explain the registration procedure for all the establishment under Bombay Shop Act.	[10]
	(B)	Write a note on State and Central Pollution Control Board under the Water Pollution Act.	[10]
Q.5)	Expla	nin the following in short: (Any Four)	[20]
	(a)	Disablement under Workmen's Compensation Act	
	(b)	Retrenchment	
	(c)	Industrial Dispute	
	(d)	Occupational Disease	
	(e)	Idemnity and Guarantee	
	(f)	Safety Provision under Factories Act, 1948	
Q.6)	(A)	List and explain in short about various Licenses and Permits required for carrying Hotel and Catering Business.	[10]
	(B)	Define the term 'Wages'. List and explain the Authorised Deductions from Wages under the Payment of Wages Act.	[10]

Seat No.			
Total	No.	of Questions : 5] [Total No. of Printed Pages [4283]-51	: 2
I	B. Sc.	. (Hospitality Studies) (Semester - V) Examination - 2012	2
		ADVANCED FOOD PRODUCTION	
		(Old 2005 Pattern)	
Time	: 2	Hours] [Max. Marks	: 40
Instr	uction		
		(1) Solve any four questions.	
		(2) Figures to the right indicate full marks.	
Q.1)	Write	e short notes : (Any Four)	[10]
	(a)	Larder Control	
	(b)	Classify Appetizers giving one example of each	
	(c)	List any five principles of making Salad	
	(d)	Choux Pastry	
	(e)	List five uses of Icing	
Q.2)	(A)	Classify Pastries giving two examples of each.	[06]
	(B)	Discuss the Composition of Salad.	[04]
Q.3)	(A)	List five types of Cookies with one example of each.	[05]
	(B)	Explain five types of Sandwiches with the help of a sketch.	[05]
Q.4)	(A)	Discuss the evolution and principles of Nouvelle Cuisine.	[06]
	(B)	List any eight duties and responsibilities of Larder Chef.	[04]

[4283]-51 1 P.T.O.

Q.5)	Expla	nin the following culinary terms: (Any Ten)	[10]
	(a)	Fondant	
	(b)	Petit Four	
	(c)	Smorresbrod	
	(d)	Japonnaise	
	(e)	Pullman	
	(f)	Bonbon	
	(g)	Salami	
	(h)	Brinometer	
	(i)	Abats	
	(j)	Barquettes	
	(k)	Moussline	
	(1)	Dashi	

Seat No.			
L	of Questions :	6 [Total No. of Printed Page	es : 2
		[4283]-52	
B. So	. (Hospitality	Studies) (Semester - V) Examination - 201	2
FC	OOD AND BEV	ERAGE SERVICE AND MANAGEMENT	
		(Old 2005 Pattern)	
Time: 2	Hours]	[Max. Marks	: 40
Instructio	ns:		
	(1) Solve a	any four questions.	
	(2) All que	estions carry equal marks.	
	(3) Draw 1	neat diagrams wherever necessary.	
Q.1) (A)	Draw Breal Fa	ast Homger and explain the procedure for the	[05]
(B)	Explain the ser	rvice of following dishes from Gueridon hvlley.	[05]
	(a) Banana H	Flambé	
	(b) Steak Dia	ane	
Q.2) (A)	Explain follow	ing types of Buffets:	[06]
	(a) Finger B	uffet	
	(b) Fork Buf	ffet	
	(c) Danish E	Buffet	
(B)	Write the shor	t notes :	[04]
	(a) ABC Ana	alysis	
	(b) EOQ		

1

P.T.O.

[4283]-52

Q.3)	(A)	Enlist different equipments used while setting Buffet.	[04]
	(B)	Explain the Operational Cycle of an In Room Dining of Five Star Hotel.	[06]
Q.4)	Write	notes:	[10]
	(a)	Operational Phase of Control Cycle	
	(b)	Margin of Safety	
	(c)	Cost Dynamics	
	(d)	Management after the event phase in Control Cycle	
Q.5)	(A)	Explain Elements of Cost.	[06]
	(B)	Write note on Time Management in In Room Dining.	[04]
Q.6)	(A)	Describe hygine practises observed while handling carring Trolley.	[05]
	(B)	Enlist different Trollies used for Gueridon Service.	[02]
	(C)	Explain any three formats used in Room Service.	[03]

Seat No. of Questions : 3

Total No. of Questions: 3+3] [Total No. of Printed Pages: 2

[4283]-53

B. Sc. (Hospitality Studies) (Semester - V) Examination - 2012

ACCOMMODATION OPERATIONS - II

(Old 2005 Pattern)

Time: 2 Hours]

[Max. Marks: 40

- Instructions:
 - (1) Attempt any four questions. Two from each section.
 - (2) All questions carry equal marks.

SECTION - I

Q.1) (A) Explain the following terms: (Any Ten)

[10]

- (1) Yarn
- (2) Calandering
- (3) Stock Taking
- (4) Recodecoration
- (5) Penthouse
- (6) Secondary Colours
- (7) Cashless Purchasing
- (8) Form
- (9) Capital Budget
- (10) Dado
- (11) Snag List

[4283]-53 P.T.O.

Q.2)	(A)	State the characteristic of Linen. List down the use of Linen in the Hotels.	[05]
	(B)	Explain any five methods of Purchasing.	[05]
Q.3)	(A)	What are the various elements of Design ? Explain any two in detail.	[05]
	(B)	What is Operating Budget? Explain various components of Operating Budget.	[05]
		SECTION - II	
Q.1)	Expla	in the following terms: (Any Ten)	[10]
	(1)	Repeat Business	
	(2)	House Limit	
	(3)	Overstay	
	(4)	Rev. PAR	
	(5)	No Show	
	(6)	Float	
	(7)	Night Auditor	
	(8)	Credit Limit	
	(9)	Rack Rate	
	(10)	Lead Time	
	(11)	Allowance	
Q.2)	(A)	Write short notes: (Any Two)	[05]
		(a) Upselling	
		(b) Attributes required by Front Office Personnel	
		(c) Night Audit	
	(B)	Explain various methods of establishing Room Rates.	[05]
Q.3)	(A)	State the importance of Forecasting. List down various Data required for Forecasting.	[05]
	(B)	Explain any two methods of Selling at Front Office.	[05]

Seat No.			
Total	No.	of Questions: 5] [Total No. of Printed Pages	: 2
		[4283]-601	
В	Sc.	(Hospitality Studies) (Semester - VI) Examination - 201	2
		ADVANCED FOOD PRODUCTION	
		(Old 2005 and New 2008 Pattern)	
Time	: 2	Hours] [Max. Marks	: 40
Instri	uction	us:	
		(1) Attempt any four questions.	
		(2) Figures to the right indicate full marks.	
Q.1)	(A)	What is Galantine ? Explain the preparation method of Galantine.	[05]
	(B)	Classify Frozen Desserts. Explain 'Sherbets' in detail.	[05]
Q.2)	(A)	Enlist special features with respect to Ingredients Methods and Preparation Styles of Asian Cuisine.	[05]
	(B)	Enlist the Sixteen Stages involved in Processing of Chocolate.	[05]
Q.3)	(A)	What information is required while Planning and Designing a Kitchen of a Five Star Hotel ?	[05]
	(B)	Explain any five factors influencing selection of Commercial Equipments.	[05]
Q.4)	Write	e short notes : (Any Two)	[10]
	(a)	Mexican Cuisine	
	(b)	Importance of Kitchen Stewarding	
	(c)	Burial	
	(d)	Courverture	

Q.5) (A)	Write about any two Toppings and Fillings in detail.	[04]
(B)	Explain the following Culinary terms: (Any Six)	[06]
	(a) Carambola	
	(b) Coca	
	(c) Mortadella	
	(d) Moussaka	
	(e) Satay	
	(f) Sushi	
	(g) Duxelle	
	(h) Foie Gras	
	(i) Black Pudding	

Seat No.				
	of Questions : 6] [Total No. of Printed Pages	: 2		
	[4283]-602			
B. Sc.	B. Sc. (Hospitality Studies) (Semester - VI) Examination - 2012			
A	ADVANCED FOOD SERVICES AND MANAGEMENT			
	(New 2008 Pattern)			
Time: 2	Hours] [Max. Marks :	: 40		
Instruction	:			
	Answer any four questions.			
Q.1) (A)	Explain three Catering Considerations of a Fast Food Outlet.	[06]		
(B)	List four advantages of Franchising to Franchiser.	[04]		
Q.2) (A)	Determine 7P's of popular catering establishment and advice about success strategies in Marketing them.	[05]		
(B)	Write in detail the role of Furniture Designer in Themed Restaurants.	[05]		
Q.3) (A)	Draw and explain four Bar Records.	[08]		
(B)	Write short notes:	[02]		
	(a) Dispence Bar			
	(b) Cigar Bar			
Q.4) (A)	Explain any two Licenses required for operating a Restaurant Cum Bar Operation.	[06]		
(B)	Differentiate Sales Budget from Cost Budget.	[04]		
Q.5) (A)	Explain Contract Catering.	[04]		
(B)	What are the Catering Facilities that are available in a Industrial Area ?	[06]		
[4283]-602	1 P.:	T.O.		

Q.6) (A)	Write short notes:	[06]
	(a) Sales Mix	
	(b) RAIS	
	(c) APC	
(B)	Explain the importance of F and B Staff Training.	[04]

Seat No.			
	No. o	f Questions : 6] [Total No. of Printed 1 [4283]-603	Pages : 2
В.	Sc. (Hospitality Studies) (Semester - VI) Examination -	2012
	SP	ECIALIZED ACCOMMODATION MANAGEMENT	Γ
		(New 2008 Pattern)	
Time:	2 H	ours] [Max. Ma	arks : 40
Instruct	tions	:	
		(1) Solve any four questions out of six.	
		(2) All questions carry equal marks.	
		(3) Assume suitable data wherever necessary.	
Q.1) (A	A) E	Explain the following terms: (Any Five)	[05]
	(1) Monochromatic Colour Scheme	
	(2) Swags	
	(3) Forecast	
	(4) Diffussed Light	
	(5) Ranch Windows	
	(6) Wilton Carpets	
	(7) ARR	
(F	3) F	lan the Colour Scheme of a Hotel Suite Room.	[05]
Q.2) (A		Classify Floorings. Explain the points to be borne in mind electing a Flooring.	while [06]
(E	3) V	Vrite short notes: (Any Two)	[04]
	(a) Role of Sales and Marketing in Hotel Industry	
	(b) Care of Soft Furnishings	
	(c) Importance of Yield Management	
[4283]-	603	1	P.T.O.

Q.3)	(A)	Explain various aspects in Planning of MICE.	[06]
	(B)	Explain various Waste Reduction Programmes which could be adopted in the House-keeping Department.	[04]
Q.4)	(A)	With the help of a Layout, explain various functions carried out in an OPL.	[06]
	(B)	Explain the importance of a Lighting Plan in Hotel Designing.	[04]
Q.5)	(A)	(a) Guest History Card	[06]
	(B)	(b) Revenue Report Explain the importance of MIS in the Hotel Industry.	[04]
Q.6)	` ,	Draw and explain any three types of Curtains. Give the sizes of the following furniture: (a) Coffee Table (b) Single Bed (c) Bed Side Table	[06] [04]
		(d) Four Seater Square Dinning Table	

Total 1	No. of Questions : 9]	[Total No. of Printed Pages	: 2
		[4283]-604	
В.	Sc. (Hospitality Stud	ies) (Semester - VI) Examination - 201	2
		QUALITY MANAGEMENT	
	(1)	New 2008 Pattern)	
Time	: 3 Hours]	[Max. Marks	: 70
Instruc	etions :		
	(1) Q. No. 1 i	is compulsory.	
	(2) Solve any	five questions from remaining.	
Q.1) V	Vrite notes : (Any Fou	r)	[20]
(;	a) Thoughts of Qualit	ty Guru - JURAN	
(b) QMS ISO 9001:	2000	
(c) Problem Solving T	Cool : Brain Storming	
(d) Quality Circles		
(6	e) Internal Customer		
(1	f) Investors in People		
_	•	in Measuring and Managing Customer	F4 07
S	atisfaction.		[10]
Q.3) I	Define Quality. Explain	Core Concepts of TQM.	[10]
_		and Deligence according to Core Values of	
J	apanese Management.		[10]
Q.5) E	Explain 5'S' Philosophy	of Kaizon.	[10]
[4283]-	-604	1 P.	T.O.

Q.6)	With reference of 'Green Service Quality' explain the 'Waste	
	Management' and 'Energy Management'.	[10]
Q.7)	Write detail note on 'Business Process Re-engineering'.	[10]
Q.8)	"Effective Communication Leads to achieve good quality." Justify.	[10]
Q.9)	What are different 'Costs of Quality' ? Explain in detail.	[10]

[4283]-604/2

Seat		
No.		
Total N	No. of Questions: 9] [Total No. of Printed Pages	: 2
	[4283]-605	
В.	Sc. (Hospitality Studies) (Semester - VI) Examination - 2012	,
	HUMAN RESOURCE MANAGEMENT	
	(New 2008 Pattern)	
Time:	3 Hours] [Max. Marks:	7 0
Instruct	tions:	
	(1) Solve any seven questions.	
	(2) All questions carry equal marks.	
Q.1) D	efine Selection Process. Explain various types of Interviews.	[10]
Q.2) D	efine Trade Unions. State various objectives of Trade Unions.	[10]
	efine Human Resource Planning. What are the various steps in the fuman Resource Planning Process?	[10]
Q.4) W	rite the Job Description for a Duty Manager in the Hotel.	[10]
Q.5) E	xplain any four methods of Training used in Hotels.	[10]
	efine Grievance. What are the various causes of Grievances in otels?	[10]
Q.7) D	escribe various factors influencing the Wage and Salary.	[10]
Q.8) E	xplain the Process of Selecting Employee in an Organisation.	[10]

[4283]-605 1 P.T.O.

Q.9) Write short notes: (Any	Two)	١
-----------------------------------	-----	------	---

[10]

- (a) Functions of Workers Participation
- (b) Importance of Induction
- (c) Preventing Labour Turnover

No.		
Total	No. of Questions: 9] [Total No. of Printed Pages	: 1
	[4283]-606	
В	3. Sc. (Hospitality Studies) (Semester - VI) Examination - 201	2
	ENTREPRENEURSHIP DEVELOPMENT (Nov. 2008 Bottom)	
Time	(New 2008 Pattern) e: 3 Hours] [Max. Marks	. 70
	uctions:	. 70
	(1) Answer any seven from the following.	
	(2) All questions carry equal marks.	
Q.1)	Write short notes: (Any Two)	[10]
	(a) Two types of Entrepreneurs (b) Principles of Market Survey	
	(b) Principles of Market Survey(c) Importance of Entrepreneurship in a Growing Economy	
O A)		F4 07
Q.2)	What is SWOT? Discuss its importance while starting a Café.	[10]
Q.3)	How would you as an Entrepreneur Mobilize the following resources?	[10]
	(a) Finance	
	(b) Manpower	
Q.4)	State and explain the Internal and External Sources of Finance.	[10]
Q.5)	What is a Project Report ? State its contents.	[10]
Q.6)	What are the issues or problems faced by Women Entrepreneurs ?	? [10]
Q.7)	Explain the steps in the Entrepreneurial Process.	[10]
Q.8)	Discuss the qualities required for becoming a Successful Entrepreneur.	[10]
Q.9)	State and explain the techniques for Gathering Information.	[10]
- '		- -

[4283]-606/1