# **UNIVERSITY OF PUNE**

**Examination Circular No 72 of 2012** 



## **Programme of Master in Marketing Management**

(M. M. M.) Examinations November 2012

- 1. Candidates are required to be present at the respective place of the examination fifteen minutes before the time fixed for the first paper and ten minutes before the time of each subsequent paper.
- 2. Candidates are forbidden from taking any material into the examination hall, that can be used for malpractice at the time of examination.
- 3. Candidates are requested to see the Notice-Board at their place of examination regularly for changes, if any, that may be notified later in the programme.
- 4. No request for any special concession such as a change in time or any day fixed for the University Examination, on religious or any other ground shall be granted.
- 5. Use of Non-programmable Calculator is permitted.
- 6. The centres and places of the examination will be as follows:

6. The centres and places of the examination		
Centre / Place of Examination	Coll.	Name & Address of the Institutes
	Code	
Sinhgad Institute of Mgt., Narhe Ambegaon,	0741	Sinhgad Inst. of Mgt., Narhe Ambegaon
Pune	0338	Sinhgad Institute of Management, Vadgaon, Pune – 41
(0741)	0791	Suryadatta Inst. of Mgt. & Mass Comm, Off. Mhatre Bridge, Opp.
		Gharkul Lawns, Pune 411 052
	1175	Chintamani Inst. of Mgt. Ambegaon Bk ,Pune-411046
	1179	,
	1001	Prestige Institute of Management, Warje Malwadi, Pune
	1241	Kashibai Navale Sinhgad Bus School, Ambegaon, Pune-41
	0471	MIT School of Mgt.Kothrud,Pune-38
	1266	Sankalp Business School, Narhe, Pune-41
	1172	,
R.S.P.'s Institute of Management,Kothrud,	0613	, , , , , , , , , , , , , , , , , , ,
Pune-411038	0662	Suryadatta Institute of Management & Information Research, Pune-30
(0613)	0429	INDSEARCH, Erandawane, Pune-411004.
	1210	Foresight Inst of Mgt.Bajirao Road ,Pune-411002
	1206	Imex Institute of Management, Dhanakawadi,Pune-43
	1102	,
	1247	Unity Business School, Kothrud, Pune-38
	0619	Vivekanand Inst of Tech, Guruwar Peth, Pune-2
	0424	DSRF,KHARADI,PUNE-411014
	1245	Asian School of Mgt.Karve Road ,Pune-411004
	1244	DEFS Inst.,Pune
Matrix Business School, Sinhgad Vadgaon	1044	Matrix Business School, Ambegaon Road, Pune41
Campus,Next to Sinhgad Science College	0341	Marathwada Inst. of M.E.R. & T., Pune-4
Pune-411041	0425	IMCC, Mayur Colony, Kothrud, Pune 38.
(1044)	1048	Sinhgad Business School, Karve Road
	0436	Prin.N.G. Naralkar Inst. of Career Development & Research, 536,
		Shaniwar Peth, Off. Prabhat Talkies, Pune 411 030.
	1087	Synergy Inst.Sadashiv Peth,Pune-30
	1252	Pride inst of Mgt, Shivajinagar
	1300	Oasis Inst,Ambegaon Pune

## MMM / 2

Centre / Place of Examination	Coll. Code	Name & Address of the Institutes
Sinhgad Inst. of Mgt., Kondhava, Pune-48 (0744)	0744 0663 0664	Sinhgad Inst. of Mgt., Kondhava, Pune-48 Vishwakarma Inst. of Mgt., S.No.2/3/4, Kondhawa, Pune-48 Sharadchandra Pawar Institute of Tech. Comp, Mgt. & C.D., Dhankawadi, Pune-43
	0685 0478 1253	AISSM's, Inst. of Mgt., Pune-1 Neville Wadia Institute of Management,Pune-411001 Munven Inst of Mgt.Nagar Road,Pune
	1262 1260 1178	PSB Inst of Mgt.Katraj,Pune-46 Vikas Found.Inst of Mgt,Chandannagar,Pune Arihant Inst of Mgt,Camp,Pune-01
Dr.D.Y. Patil Inst. of Mgt., Near - H.A. Factory, ,	1250 0339	Pradnya Inst of Mgt, Handewadi, Pune  Dr. D.Y. Patil Inst. of Mgt., Pimpri, Pune-18
Pimpri, Pune - 411 018	0743 0337	Dr. D.Y. Patil Management Studies, Nigdi, Pradhikaran, Pune-44 Indira Inst. of Mgt., Tathawade, Pune-33
(0339)	0331 1168 0916	IBMR, Chinchwad, Pune-19 Pratibha Inst of Mgt.New Sangvi,Pune-411027 National Inst of Mgt.Sc.Khed,Dist Pune
	0826 1184	Pratibha Inst of Mgt.Chinchwad,Pune-19 Yashwant Inst of Mgt.,Alandi,Pune
	1180 1248 1282	IIMS,Chinchwad,Pune-33 Dnyanwardhini Inst of Mgt.Chikhali,Pune-18 Pawa Inssitute of Management,Pune-18
IIEBM,Bhumkar Wasti,Wakad Pune-57 (0714)	0714 0751	IIEBM,Bhumkar Wasti,Wakad Pune-57 Sun Hi-tech, & Mgt.Dev.Bhosari Pune
	0485 0790 0793	IBMR,Waked,Pune-33 Alard Inst. of Mgt.Sciences, S. No. 50, Marunje, Pune-27 Siddhant Inst. of Business Mgt. ,Sudumbare, Tal. Maval, Pune
	1058 1265 1263	Jayawant Institute of Mgt.Studies,Tathwade,Pune-33 AIBM Inst of Business Mgt,Rahatani,Pune17 Lotus Business School,Tathwade,Pune-33
	1264 1237	IIMD,Near Marunji Road,Pune-33 SNBP Institute of Management,Pimpri,PUne-18
Sinhgad Institute of Business Admin. & Application, Computer Application, Kusgaon (Bk), Lonavala, Dist. Pune (0742)	0742	Sinhgad Institute of Business Admin. & Kusgaon (B.k) Application,Lonavala
JDC Bytco Inst. of Mgt. Sci, & Research, B.Y.K. College Campus, Prin. T.A. Kulkarni, Vidyanagar, Nasik 422005 (0503)	0503 1171	JDC Bytco Inst. of Mgt. Sci, & Research,, Nasik – 5. M.S.Gosavi Inst of Mgt.Nasik.

#### MMM/3

## 7. The examination will be conducted in the following order:

DAY AND	SUBJECT	SUBJECT
DATE	TIME: 10.30 A.M. TO 1.30 P.M.	TIME 2.30 P.M. To 5.30 P.M.
	SEMESTER- I	SEMESTER- III
Tuesday	101: Principles and Practice of Management	301 : International Marketing
27.11.2012	(2008 Pattern)	( 2008 Pattern )
Thursday	102 : Principles of Marketing	302: Laws Related to Marketing
29.11.2012	( 2008 Pattern)	(2008 Pattern)
Friday	103 : Fundamentals of Management Accounting	303 : Financial Services Marketing
30.11.2012	(2008 Pattern)	( 2008 Pattern)
Saturday	104 : Managerial Economics	304 : Marketing Communication
01.12.2012	(2008 Pattern)	(2008 Pattern)
Monday	105 : Research Methodology	305 : Retail Operations Management
03.12.2012	(2008 Pattern)	( 2008 Pattern)
Tuesday	106 : Consumer Behavior	
04.12.2012	(2008 Pattern)	2112 12 22
DAY AND	SUBJECT	SUBJECT
DATE	TIME: 10.30 A.M. TO 1.30 P.M.	TIME 2.30 P.M. To 5.30 P.M.
	SEMESTER- II	SEMESTER- IV
Wednesday	201 : Services Marketing	401 : Brand Management
05.12.2012	(2008 Pattern)	(2005 & 2008 Pattern)
Friday	202 : Retail Marketing	402 : Strategic Marketing
07.12.2012	(2008 Pattern)	(2005 & 2008 Pattern)
Saturday	203 : Sales Management & Personal Selling	403 : Export Documentation & Forex Management
08.12.2012	(2008 Pattern)	(2005 & 2008 Pattern)
Tuesday	204 : Distribution Management & Logistics	404 : Direct Marketing
11.12.2012	(2008 Pattern)	(2005 & 2008 Pattern)
Wednesday	205 : Market Research	405 : Industrial Marketing
12.12.2012	(2008 Pattern)	(2005 & 2008 Pattern)
Thursday	206 : Relationship Marketing	406 : Rural & Agricultural Marketing
3.12.2012	(2008 Pattern)	(2005 & 2008 Pattern)
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- 8. Oral examination relating to Project will be conducted after theory examination.
- 9. The last Examination of Sem- IV (2005 Pattern) will be held in November 2012 respectively
- 10. Students of semester I,II & III (2005 Pattern) will have to appear as per the equivalent subjects of 2008 Pattern

**Ganeshkhind**Pune-411 007
Ref.No. XCT/1161
Date-30/10/2012

Dr. Sampada Joshi (Controller of Examinations)