#### SYLLABUS: S. Y. B. COM

#### Advertising, Sales promotion and Sales Management (VOCATIONAL)

#### **Objective of the Course:**

- 1. To understand the concept, need, importance, utility of Advertising, sales promotion and sales management
- 2. To develop the skills of students to face the modern world of Advertising
- 3. To create awareness among the students to face the modern world of Advertising
- 4. To motivate students for innovative ideas, rational thoughts and competency
- 5. To encourage creative thinking and focus on over all development of the student.

#### Paper I: Advertising & Media Planning

#### UNIT 1: MEDIA PLANNING AND SCHEDULING

- 1. Meaning and Concept of Advertising Media
- 2. Meaning of Media planning and scheduling
- 3. Media Objectives, Factors to be considered in selection of media
- 4. Meaning and need of media strategy

#### **UNIT 2: ADVERTISING STRATEGIES**

- 1. Meaning and definition of Advertising strategies
- 2. Objectives of Advertising strategies
- 3. Strategies adopted for Service Industries.
  - i) Travel and tourism
  - ii) Financial services
  - iii) Hospitals

#### **UNIT 3: EVALUATION OF ADVERTISING EFFECTIVENESS**

- 1. Meaning of Advertising effectiveness
- 2. Methods of Testing (Pre-testing & Post-testing methods)
- 3. Difficulties in measuring advertising effectiveness

#### **UNIT 4: CREATION OF ADVERTISING**

- 1. Meaning of copy writing
- 2. Elements of copywriting
- 3. Role of Animations and Graphics in Electronic media

#### **UNIT 5: BRANDING**

- 1. Meaning of Branding
- 2. Characteristics of Branding
- 3. Functions of Branding
- 4. Types of Brand Names

# LIST OF PRACTICALS

PAPER: I

# **Advertising & Media Planning**

Sr.	Title of the Practical	Objectives of the Practical	Methodology
No			
1	Selection of advertising	To study the role of media in	Visit to a service provider
	media with references to	service sector	
	service industries		
2	Critical evaluation of	To compare different	Collection of different
	advertisements	advertisements and measure	advertisements for the same
		its performance	product
3	Creation of advertisements	To develop the skills for the	Role Play
	for Electronic Media	creation of advertisements	
4	Advertising as a career	To know the career	Guest Lecture
		opportunities available in the	
		field of advertising	
5	Multimedia in Advertising	To study the role of animation	Guest Lecture/ Visit
		and graphics in advertising	

# **REFERENCES**

Name of the book	Author	Publication
Advertisement and Marketing Research	Chunnawalla, Reddy,	Himalaya publishing
	Appannaiah	House
Advertisement Management	U.C.Mathur	New Age International
		Publishers
Modern marketing Management	J.N.Jain and P.P.Singh	Regal publications, New
Principles and techniques		Delhi

#### PAPER II: PERSONAL SELLING AND SALESMANSHIP

#### **UNIT 1: INTRODUCTION**

- 1. Marketing Mix
  - i) Meaning and concept
  - ii) Elements of Marketing Mix
- 2. Personal Selling
  - i) Meaning and concept
  - ii) Importance of personal selling
  - iii) Advantages of Personal selling

#### **UNIT 2: SALESMANSHIP**

- 1. Meaning and definition of salesmanship
- 2. Qualities of an Ideal Salesman
- 3. Types of sales person
- 4. Reports & documents used by salesperson.
  - i) Sales Manual
  - ii) Order Books
  - iii) cash memo
  - iv) Tour diary
  - v) Reports

#### **UNIT 3: SALES PROCESS**

- 1. Concept of sales Process
- 2. Process of effective selling (Stages in sales Process)
- 3. A I D A Model of selling
- 4. Problems in selling

#### **UNIT 4: CONSUMER BEHAVIOUR**

- 1. Meaning and types of Buying Motives
- 2. Types of customers
- 3. Types of markets

#### **UNIT 5: RETAIL MARKETING**

- 1. Meaning and concept of Retail Marketing
- 2. Nature and scope of Retail Marketing
- 3. Need & objective of Retail Marketing
- 4. Role of Retail Marketing in the modern consumer World
  - i) Malls
  - ii) E-Shopping

### **List of Practicals**

# PAPER II: Personal Selling and Salesmanship

Sr.	Title of the	Objectives of the Practical	Methodology
No	Practical		
1	Qualities of an	To study the positive and Negative qualities of	Interviews of at least
	Ideal Salesman	a salesman	3 salesman
2	Case study	To study case on problems in selling	Group Discusion
3	Rural marketing	To study the problems faced in reaching the	Visit to a rural area/
		rural audience	guest lecture
4	Consumer	To study the consumer behavior with respect	Guest Lecture
	Behavior	to FMCG (Fast Moving Consumer Goods)	
5	Retail marketing	To study the importance retail marketing in	Visit to a Mall
		modern consumer world	

### **REFERENCES**

Name of the book	Author	Publication
Salesmanship and publicity	J.S.K.Patel	Sultan Chand and Son's New
		Delhi
Salesmanship and sales management	P.C.Pardesi	Nirali Prakashan
Modern marketing Management Principles	J.N.Jain and	Regal publications, New
and techniques	P.P.Singh	Delhi
Retail Strategies	Jim Pooler	Jaico PUBLISHING HOUSE

# MARKING SCHEME for Paper I and paper II

1. UNIVERSITY THEORY PAPER	:		40
2. TERM END EXAM.	:	60 Marks converted to	20
3. PRACTICAL- VIVA/JOURNAL	:		40

#### **Annexure-II**

Structure/ Pattern of Syllabus must be as follows:

- 1) Title of the Course: Advertising, Sales promotion and Sales Management (Vocational)
- 2) Introduction: Pattern: **Annual**
- 3) Eligibility: Should have offered Advertising, Sales promotion and Sales
  Management at F.Y.B.Com & passed as per Pune University rules
- 4) Examination
  - A) Pattern of examination
    - i) 80-20 University annual examination of 80 marks & internal assessment of 20 marks. Details as per syllabus
    - ii) Pattern of the question paper: As per University pattern

B) Standard of Passing
C) ATKT Rules
C) Award of Class
C: As per University norms
C: As per University norms
C: As per University norms

E) External Students : **Not permitted** 

- F) Setting of Question paper/ Pattern of Question paper: As per University norms
- G) Verification of Revaluation: As per University norms
- 5) Structure of the Course

i) Optional

ii) Medium of instruction : English

- 6) Equivalence subject/ papers & Transitory Provision: Advertising, Sales promotion and Sales Management (Vocational)
- 7) University terms : **As per University norms**

8) Subject wise Detail Syllabus: Attached

9) Recommended books : **Mentioned in the syllabus** 

### (S. Y. B.Com. /B. A. 2009-2010)

### Semester – I: Relational Data Base Management Systems

Semester -II: System Analysis Design and Software Engineering

### **Paper – II: Practical Course**

**Semester –I: Oracle** 

**Semester-II: Event Driven Programming (Visual Basic)** 

### **Objectives**

- 1. To get acquainted with Database concepts.
- 2. To enable the students to develop small, real life business applications i.e. from concepts to the products.
- 3. To get familiar with software concepts and real applications used in business industries.

#### **Computer Applications (Vocational)**

### Semester I: Relational Data Base Management Systems

#### 1. Files, Database and Database Systems

- 1.1 Basic of Data Arrangement and access
- 1.2 Data Hierarchy
  - 1.2.1 Bit, Byte (Character), Field, Record, File and Database
- 1.3 Storing and Accessing Records
- 1.4 Traditional File Environment and Problems with the File Approach
- 1.5 Concepts of Database
  - 1.5.1.1 Benefits of Database in Business
  - 1.5.1.2 Hierarchical, Network and Relational Database Models
- 1.6 Database Systems
  - 1.6.1 Objective
  - 1.6.2 Components
- 1.7 D.B.M.S.
  - 1.7.1 Components
- 1.8 R.D.B.M.S. Basic
  - 1.8.1 Concept of R.D.B.M.S.
  - 1.8.2 The Relational Database Model
- 1.9 AdvaI 1 tages of R.D.B.M.S.
- 1.10 Security and privacy Controls of R.D.B.M.S.

### 2. Developing Database Applications

- 2.1 Steps- Seven
  - 2.1.1 Study the Problem
  - 2.1.2 Determine the Requirement
  - 2.1.3 Design the Database
    - 2.1.3.1 E.R. Modeling
    - 2.1.3.2 Data Dictionary
    - 2.1.3.3 Normalization
  - 2.1.4 Create the Database
  - 2.1.5 Design the application
  - 2.1.6 Create the Application
  - 2.1.7 Test the application

#### 3. RDBMS Software Package such as Oracle

- 3.1 Features
- 3.2 Specifications and Components
- 3.3 Data Types

#### 4. SOL

4.1 Concept of SQL

- 4.2 Features and Types
- 4.3 Sub-divisions of SQL
  - 4.3.1 DDL
  - 4.3.2 DML
  - 4.3.3 DCL
  - 4.3.4 DQL
- 4.5 Functions
  - 4.5.1 Mathematical Functions
  - 4.5.2 Date Functions
  - 4.5.3 Character Functions
  - 4.5.4 Aggregate Functions

#### 5. Introduction

- 5.1 PL/SQL
- 5.2 Sequences
- 5.3 triggers
- 5.4 Advanced Topics

#### **Reference Books**

- 1. Complete reference Oracle 8- George Koch & Kevin Loney TMH
- 2. Understanding DBMS S. Parthasarathy & Khalkar Master Education
- 2. Understanding SQL Martin Gruber BPB
- 3. The SQL Programming Reference Wanyne S. Freeze Comdex
- 4. Commercial Application Development Using Oracle and Developer 2000- Ivan Bayross BPB
- 5. Computerisation in your Future Marilyn Mayer & Roberta Bayer PIII
- 6. An Introduction to Database Systems- C.J. Date Addis OTI Wesley
- 7. Database Systems- Hansen & Hansen
- 8. Database Systems- Korth

#### Semester-II: System Analysis Design and Software Engineering

#### 1. System

- 1.1 Systems Concepts
- 1.2 Basic Components of System
- 1.3 Elements of a System
- 1.4 General Model of a System

#### 2. System Analysis and development

- 2.1 System Analysis, Systems Approach, System Analysis, System Design and System Analyst
- 2.2 System Development Life Cycle
  - 2.2.1 System Analysis
    - 2.2.1.1 Feasibility Study
    - 2.2.1.2 Requirement Analysis
    - 2.2.1.3 System Requirement Analysis
  - 2.2.2 System Design
    - 2.2.2.1 System Design Specifications and Programming
    - 2.2.2.2 System Implementation follow up and Maintenance
    - 2.2.2.3 Evaluation of the System
- 2.3 System Security- Physical Security, Logical Protection
- 2.4 Structured System analysis and Design Method
- 2.5 Systems Evaluation

#### 3. System Tools and Techniques

- 3.1 Fact Gathering Techniques
- 3.2 Flow- Charting
- 3.3 Decision Tree and Decision Tables
- 3.4 Data Flow Diagrams
- 3.5 Data Dictionaries
- 3.6 Pseudo- code and Structured English
- 3.7 File Specifications
- 3.8 Designing
  - 3.8.1 Input Design
  - 3.8.2. Code Design
  - 3.8.3 Forms design
  - 3.8.4 Output Design

#### 4. Software Engineering

- 4.1 What is Software Engineering?
- 4.2 Objectives of Software Engineering
- 4.3 Software Qualities
- 4.4 Methods of software Development
  - 4.4.1 Waterfall Analysis

# 4.4.2 Spiral

# **Reference Books:**

- 1. System Analysis Design and Software Engineering: Parthasarthy & B.W.Khalkar 2. Software Engineering: Roger Pressmen McGraw Hill

#### MARKING SCHEME

1. UNIVERSITY THEORY PAPER	:		40
2. TERM END EXAM.	•	60 Marks converted to	20
3. PRACTICAL- VIVA/JOURNAL	:		40

#### Annexure-II

#### Structure/ Pattern of Syllabus must be as follows:

- 1) Title of the Course: **Computer Applications (Vocational)**
- 2) Introduction: **Annual Pattern**
- 3) Eligibility: Should have offered at Computer Applications (Vocational) F.Y.B.

Com./B. A. and Passed F.Y.B. Com./ B. A. as per Pune University

**Rules** 

- 4) Examination
  - A) Pattern of examination
  - i) 80:20 (University Semester examination of 80 Marks & Internal assessment of 20 Marks) Details as per the syllabus
  - ii) Pattern of the question paper: As per the specimen given
  - B) Standard of Passing : As per Pune University norms
  - C) ATKT Rules : **As per Pune University norms**
  - D) Award of Class : As per Pune University norms
  - E) External Students : Not permitted
  - F) Setting of Question paper/ Pattern of Question paper: As per Pune University

norms

- G) Verification of Revaluation : As per Pune University norms
- 5) Structure of the Course :
  - i) Optional
  - ii) Medium of instruction : **English**
- 6) Equivalence subject/ papers & Transitory Provision: Computer Applications

(Vocational)

- 7) University terms : **As per Pune University norms.**
- 8) Subject wise Detail Syllabus: Attached
- 9) Recommended books : **Mentioned in syllabus**

# **Tax Procedure and Practices (Vocational) Course Structure**

Paper No.	Class	Title of the Paper	l	Marks	Internal Assessment	Total marks
					Written 10	marks
			Theory	Problem &	Behavior 5	
				Practical	Attendance 5	
I	F.Y.B.Com	Indian Tax System	40	40	20	100
II	F.Y.B.Com	M-VAT/ CST	40	40	20	100
III	S.Y.B.Com	Income Tax	40	40	20	100
IV	S.Y.B.Com	Wealth Tax, Service Tax Central Excise	40	40	20	100
V	T.Y.B.Com	Customs Act	40	40	20	100
VI	T.Y.B.Com	Project Report Enterprenership Development	40	40	20	100

Subject Title	-	TAX PROCEDURE & PRACTICES (VOCATIONAL)
S. Y. B. Com. Pape	er III -	INCOME TAX (Provisions & Procedure)
Objectives		To gain provisional and procedural knowledge about Income Tax Law in force for relevant accounting year,
	2)	To provide an Insight in to practical aspects for obtaining PAN, TAN and procedural aspects for filling tax returns for various Assesses
Learning Aims -		The syllabus aims to test the student ability- To understand basic principles under lying procedural aspect of the Income Tax Act.
	2)	To compute the taxable incomes and tax liability of an Individual and to assess under five heads of income.
	3)	To understand procedure for tax return preparation filling assessment and tax refund.
	4)	To understand the powers of various assessing authorities
	5)	To understand appellate procedure.

# **COURSE CONTENT:** Lectures 48 (per term)

	Lectures	
1	3	Scheme of Income Tax (Sec.1), Important Definitions (Sec.2 to Sec.3), Charge of Income Tax (Sec.5)
2	2	Scope of Total Income & Residential Status (Sec.5 to 9)
3	5	Income which do not form part of Total Income (Sec.10, 10A, 10B and 11 to 13A)
4	7	Income under head Salary (Sec.15 to 17)
5	4	Income under the head Income from House Property (Sec.22 to 27)
6	7	Income under the head Profit and Gains of Business or Profession (Sec.28 to 44D)
7	6	Income under the head Capital Gain (Sec.45 to 55A)
8	2	Income under the head Income from Other Sources (Sec.56 to 59)
9	2	Clubbing of Income (Sec. 60 to 65)

10 11	2 5	Set off or carry forward of losses (Sec.70 to 80) Deduction from Gross Total Income Chapter VI A (Sec. 80A to 80U)
12	3	Agricultural Income and its tax treatment {Sec.2 (1A) & 10(1)}
		TOPICS FOR SECOND TERM
13	10	Assessment of Individual, HUF, Firm
14	10	Returns of Income and Procedure of Assessment (Sec. 139 to 154)
15	6	Deduction of Tax and Collection of Tax at Source (Sec. 190 to 206C)
16	2	Advanced payment of Tax (Sec.207 to 211,218, 219)
17	4	Interest payable by or to assess (Sec.201, 220,234A, 234B, 234C & 244A)
18	4	Refund under Income Tax (Sec.237 to 241)
19	6	Provision for Appeal and Revisions (Sec 246 to 264)
20	6	Income Tax Authorities their Powers and Duties (Sec.116 to 119)

### Student should be well acquainted with practical skills and practical work

- i) Practical on obtaining PAN
- ii) Practical on computation of Total Income and Filling of Return
- iii) Practical on obtaining TAN Number
- iv) Preparation of FORM-16, FORM-16A
- v) Filling of TDS Return, Form 24Q
- vi) Filling of Appeal i.e.1st Appeal

Overview of Budget for Income Tax.

Students should complete their practicals under guidance of a Tax Practitioner, C.A. or Income Tax Authorities and obtain certificate to that effect.

#### Books Recommended:

SYSTEMATIC APPROACH TO INCOME TAX- By Girish Ahuja and Gupta Bhart Publication (New Delhi)

STUDENT GUIDE TO INCOME TAX- Taxman Publications (New Delhi)

READY RECKONER TO INCOME TAX- Mheta, Publications (New Delhi)

TAXMAN DIRECT TAXES- Vinod K Singhania, Taxman Publications (New Delhi)

#### MARKING SCHEME

1. UNIVERSITY THEORY PAPER	:		40
2. TERM END EXAM.	:	60 Marks converted to	20
3. PRACTICAL- VIVA/JOURNAL	:		40

# PATTERN OF QUESTION PAPER

# FINAL EXAMINATION OF UNIVERSITY

# PAPER –III- INCOME TAX

TIME- 2 HRS		TOTAL MARKS- 40
Q.1. ANSWER IN 20 WORDS TOTAL MARK 10 (10*1)	(ANY 10/12)	10 MARKS
IN THIS QUESTION CONC BE ASKED	EPTS, DEFINATION, BASIC	C FACT, OF SUBJECT MAY
Q.2. ANSWER IN 50 WORDS TOTAL MARKS 10 (2*5) SHORT & PRECISE ANSW	(ANY 2/4) ERS	10 MARKS
Q.3. ANSWER IN 150 WORDS ( TOTAL MARK 10 (2*5) MEDIUM SIZE ANSWERS	2/4)	10 MARKS
Q.4. LONG ESSEY TYPE QUES ONE QUESTION- ANALYT TOTAL MARK 10 (2*5)	TION IN 300 WORDS FICAL ABILITY QUESTION	10 MARKS

# PATTERN OF QUESTION PAPER PRACTICALS

### S.Y.B.COM. VOCATIONAL COURSE

### TAX PROCEDURE & PRACTICES

### PAPER –III- INCOME TAX

TIME- 2 HRS	TOTAL MARKS- 40	
Q.1. PROBLEM ON COMPUTATION TAXABLE I FIVE HEADS	NCOME UNDER ANY HEAD OUT OF	
Q.2. PROBLEM ON COMPUTATION TOTAL INC	OME AND TAX LIABILITY (10)	
Q.3. APPLICATION FOR OBTAINING PAN OR T	AN NUMBER (10)	
O.4. FILLING OF RETURN ITR-1 / ITR-2 / ITR-4 (	ANY ONE) (10)	

#### Annexure-II

Structure/ Pattern of Syllabus must be as follows:

- 1) Title of the Course: **Tax Procedure & Practices (Vocational)**
- 2) Introduction: Pattern- **Annual**
- 3) Eligibility: Should have offered tax procedure & practices at F.Y.B.Com & passed as per University rules
- 4) Examination
  - A) Pattern of examination
    - i) 80-20 University annual examination of 80 marks & internal assessment of 20 marks. Details as per syllabus
    - ii) Pattern of the question paper- As per specimen given

B) Standard of Passing
C) ATKT Rules
C) Award of Class
C) As per University norms
C) Award of Class
C) As per University norms
C) As per University norms

E) External Students : **Not permitted** 

- F) Setting of Question paper/ Pattern of Question paper: As per University norms
- G) Verification of Revaluation: As per University norms
- 5) Structure of the Course :

i) Optional

ii) Medium of instruction : English

- 6) Equivalence subject/ papers & Transitory Provision: **Tax procedure & practices**
- 7) University terms : **As per University norms**
- 8) Subject wise Detail Syllabus: Attached
- 9) Recommended books : **Mentioned in the syllabus**

#### TAX PROCEDURE AND PRACTICES S.Y.B.COM PAPER IV

Subject Title-Tax Procedure and Practices Class-S.Y.B.Com Paper IV Wealth Tax, Service Tax and Central Excise First Term-Service Tax. Wealth Tax Second Term-Central Excise SERVICE TAX-Marks Lectures 1. Meaning, nature, scope, importance, need, features, 5 Service Tax and Basic, concepts 2. Constitutional validity of Service Tax 2 1 3. Extent and application of Service Tax u/s 64 2 1 2 4. Basic of charge of Service Tax u/s 65 1 5. Classification of taxable services 4 3 2 2 6. Valuation of taxable services 7. Registration Procedure under service tax 2 4 8. Exemption under service tax 2 2 9. Payment of Service tax 2 1 10. Administration of Service Tax 2 4 11. Filling of return and procedure for E-filing 2 4 12. Regulatory frame work an overview of Service Tax Act, 2 2 1994, and Service Tax Rule, 1994 13. Role of Charted Accountant for Compliance of Service Tax 2 1 Books – Service Tax Act and Rule 1994 WEALTH TAX-Marks Lectures 1. Regulatory frame work an overview of Wealth Tax Act, 2 2 1957, and Service Tax Rule, 1957 2. Wealth Tax authority rules 1957 5 3 3 3. Important terms and definitions 4 Valuation Date, Assessment Year, Meaning of Asset, Net Wealth, Debt Deemed Asset Exempted Asset 4. Valuation of Building, Jewellery, Self acquired 2 4 Property and other asset 5. Computation of net wealth and wealth tax liability 2 2 6. Provision of Wealth tax From Sec 3 to Sec 47 5 6 & Schedule 1, 2, 3 Mainly Charge of Wealth tax, payment Taxable Asset, Deemed Asset, Exempted Asset, Valuation of Asset, return of Wealth Tax, Assessment Procedure and Penalties, etc **BOOKS-**Wealth Tax Act-**Taxman Publication** 

Direct Tax Laws-

Taxman Publication

#### SECOND TERM- CENTRAL EXCISE

1) Meaning, nature, scope, importance, feature		1	
And object of Central Excise			
2) Regulatory Frame work and an overview-		4	
i) Central Excise and salt Act, 1944			
ii) Central Excise Rule, 1944			
iii) Central Excise tariff Act, 1985			
3) Important terms and definitions and basic Concept			
a) Assessee b) Assessable Value			
c) Excisable goods d) Manufacture			
e) Manufacturer f) Classification under CETA, 1985			
4) Distinction between- Central Excise, Customs		4	
5) Basis of Excise Duty and Levi ability		2	
6) Kinds of Excise Duty		6	
7) Organization of Central Excise in India- Administrative and		6	
Operational Authorities, their Powers & Duties			
8) General Procedure under central excise-		5	
i) Registration procedure under central excise, exemptions,			
Filling the form and filing			
ii) Maintenance of various records under central excise and			
Procedure thereof			
iii) Filing and filling of return under central excise		3	
iv) Assessment procedure and kinds of assessments		2	
9) Clearance of excisable goods for home consumption & export		5	
10) Cenvat procedure under central excise		2	

#### **Reference Books:**

Central Excise Act, 1944

Central Excise Rule, 1944

CETA, 1985

Introduction to indirect Taxes by V.S.Date, Taxman Publications, New Delhi

#### TOPICS FOR PRACTICALS:

- -- SERVICE TAX
- I) REGISTRATION APPLICATION
- II) FILLING OF RETURN
- -- WEALTH TAX
- III) COMPUTATION OF NET WEALTH & WEALTH TAX LIABILITY
- IV) FILLING OF RETURN UNDER WEALTH TAX
- -- CENTRAL EXCISE
  - V) REGISTARTION UNDER CENTRAL EXCISE
  - VI) FILLING OF RETURN UNDER CENTRAL EXCISE ACT.

# MARKING SCHEME

<ol> <li>UNIVERSITY THEORY PAPER</li> </ol>	<b>:</b>		40
2. TERM END EXAM.	:	60 Marks converted to	20
3. PRACTICAL- VIVA/JOURNAL	:		40

# PATTERN OF QUESTION PAPER

# FINAL EXAMINATION OF UNIVERSITY

# PAPER IV- WEALTH TAX, SERVICE TAX & CENTRAL EXCISE

TIME- 2 HRS	TOTAL MARKS- 40			
Q.1. ANSWER IN 20 WORDS (ANY 10/12) TOTAL MARK 10 (10*1)	10 MARKS			
IN THIS QUESTION CONCEPTS, DEFINATION BE ASKED	, BASIC FACT, OF SUBJECT MAY			
Q.2. ANSWER IN 50 WORDS (ANY 2/4) TOTAL MARKS 10 (2*5) SHORT & PRECISE ANSWERS	10 MARKS			
Q.3. ANSWER IN DETAILS WITH 150 WORDS (2/4) TOTAL MARK 10 (2*5) MEDIUM SIZE ANSWERS	10 MARKS			
Q.4. LONG ESSEY TYPE QUESTION IN 300 WORDS ONE QUESTION- ANALYTICAL ABILITY QUE TOTAL MARK 10 (2*5)				
PATTERN OF QUESTION PAPER PRACTICALS				
PAPER –IV- WEALTH TAX, SERVICE TAX & CENTRAL EXCISE				
TIME- 2 HRS	TOTAL MARKS- 40			
Q.1. PROBLEM ON WEALTH TAX SYLLABUS	(10)			
Q.2. PROBLEM ON SERVICE TAX & CENTRAL EXC	CISE SYLLABUS (10)			
Q.3. FILLING OF RETURN UNDER WEATH TAX, SI EXCISE ACTS.	ERVICE TAX AND CENTRAL (10)			
Q.4. REGISTRATION PROCEDURE APPLICATION U CENTRAL EXCISE	UNDER SERVICE TAX AND (10)			

#### **Annexure-II**

Structure/ Pattern of Syllabus must be as follows:

- 1) Title of the Course: Wealth Tax, Service Tax and Central Excise (Vocational)
- 2) Introduction: Pattern- Annual
- 3) Eligibility: Should have offered Wealth Tax, Service Tax and Central Excise (Vocational) at F.Y.B.Com & passed as per University rules
- 4) Examination
  - A) Pattern of examination
    - i) 80-20 University annual examination of 80 marks & internal assessment of 20 marks. Details as per syllabus
    - ii) Pattern of the question paper- As per specimen given

B) Standard of Passing
C) ATKT Rules
C) Award of Class
C: As per University norms
C: As per University norms
C: As per University norms

E) External Students : **Not permitted** 

- F) Setting of Question paper/ Pattern of Question paper: As per University norms
- G) Verification of Revaluation: As per University norms
- 5) Structure of the Course

i) Optional

ii) Medium of instruction : English

- 6) Equivalence subject/ papers & Transitory Provision: Wealth Tax, Service Tax and Central Excise (Vocational)
- 7) University terms : **As per University norms**

8) Subject wise Detail Syllabus: Attached

9) Recommended books : **Mentioned in the syllabus**